058227950678985757 39956402543 03 8309395643227160639071 3905946630 93 1469600 134 23 16629 173 554 390 89 47 425 54373 1 17767 1 028504 4 17047 2990 4043 6070 324247 700949 44563 600635 893 75 2 2 07 5 13 2 5 80492 66584 12 8 62 6308 8 0 0 7 1

# FIXED INCOME

NOLAN WAPENAAR OCTOBER 2020

ANCHOR

NAVIGATING CHANGE

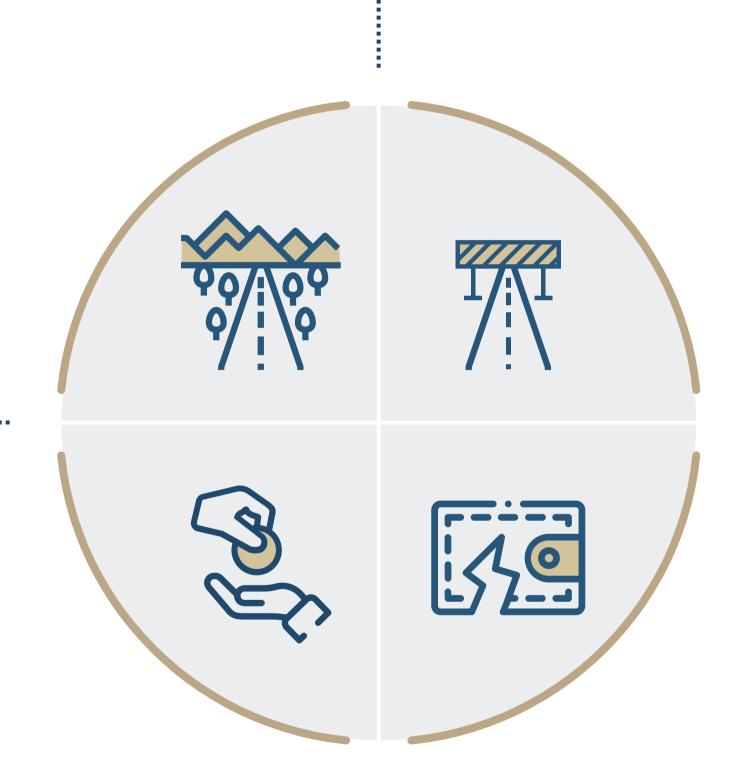




# **SCENARIOS**

High Road

Bailout and policy correction



Road to nowhere

Failed state



## **WATCH POINTS**

## High Road

**Economic Growth + National Finances under control.** 

- ✓ Government regains the trust
- ✓ Pro growth policies
- ✓ SOE reform

## Bailout and policy correction

Government unable to control finances and accepts help from external sources.

- ✓ SOE and grants drain the fiscus.
- ✓ Corruption remains endemic
- ✓ Decision to seek a bailout.



#### Road to nowhere

National Finances under control.

- ✓ Developmental state ideals trump reality.
- ✓ Government spending under control allowing them to maintain the status quo.
- ✓ Slowed corruption

#### Failed state

Government unable to control finances and decides to go it alone.

- ✓ Populist solutions of printing money
- √ Taking from pension funds
- ✓ Default on the nation's debt.



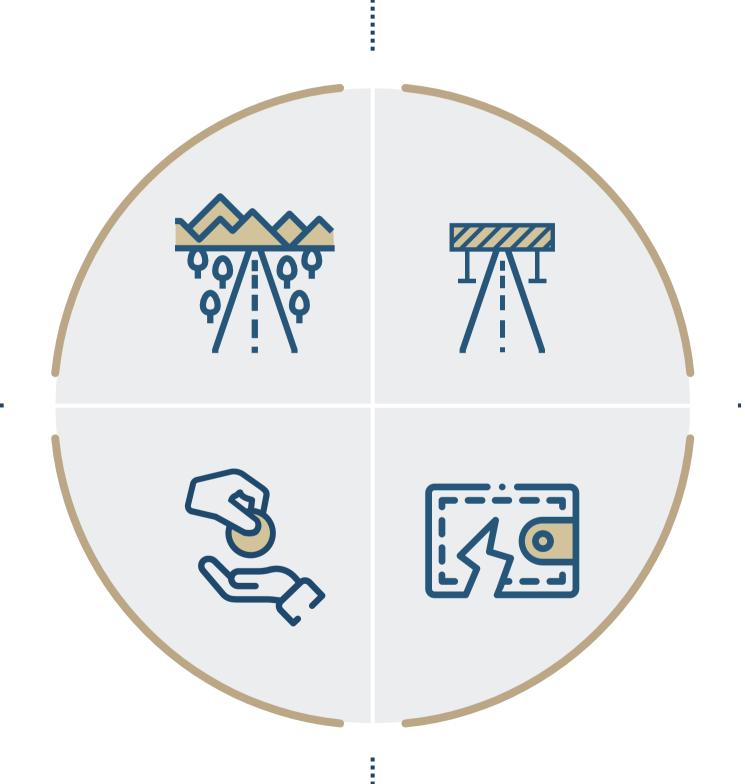
## **ASSET ALLOCATION**

## High Road

- Buy SA Inc equities
- Buy Bond Funds
- Sell Multi-Asset Income
- Sell some offshore

## Bailout and policy correction

- Buy SA Multi Asset Income and bonds
- Buy Offshore Equity
- Sell SA Inc equity



#### Road to nowhere

- Buy SA Multi Asset Income and bonds
- Buy Offshore Equity
- Sell SA Inc equity

#### Failed state

- Buy everything offshore
- Sell everything SA



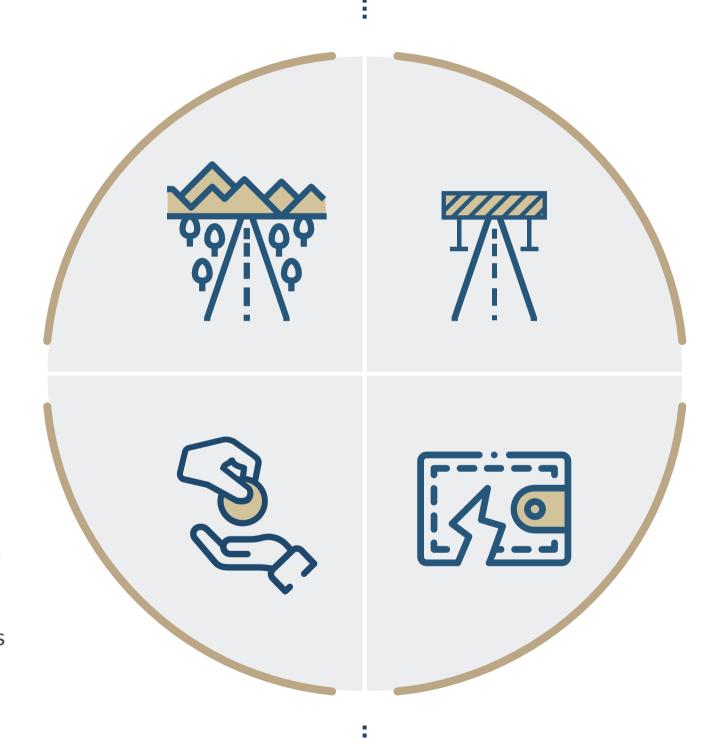
## **CURRENT EVALUATION**

## High Road

- ✓ Tender for 12 000 MW of electricity production.
- ✓ Nedlac growth proposals.
- ✓ Government accepted that it does not have capacity for infrastructure roll out.

## Bailout and policy correction

- ✓ Continuation of propping up SOEs (Denel) and SAA
- ✓ Government has outright rejected prescribed assets and changing the reserve bank mandate.
- ✓ Government has outright rejected nationalising the reserve bank.



#### Road to nowhere

- ✓ Prosecution of corruption starting
- ✓ SAA bailout continues . . . Though labour has accepted job cuts
- ✓ Expenditure cuts proposed and likely to succeed.
- ✓ Policy disconnect

Failed state

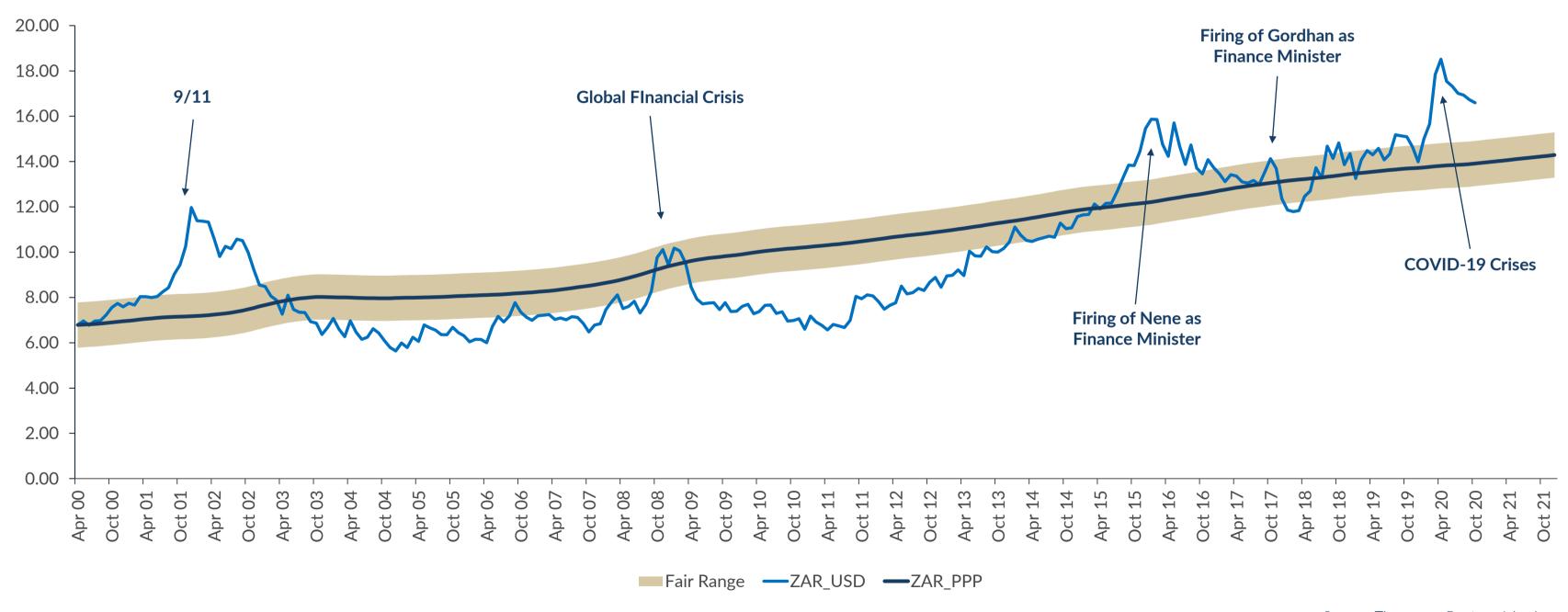
# **ASSET ALLOCATION**

Asset Class	Benchmark Weight	Current Stance			Expected Returns
		Negative	Neutral	Positive	12m Fwd (ZAR)
LOCAL	80%				
Equity	52%				11.3
Bonds	16%				9.3
Listed Property	6%				7.0
Cash	4%				3.3
GLOBAL	20%				
Equity	13%				5.0
Government Bonds	1%				-0.2
Corporate Credit	3%				2.0
Listed Property	2%				2.0
Cash	1%				0.0



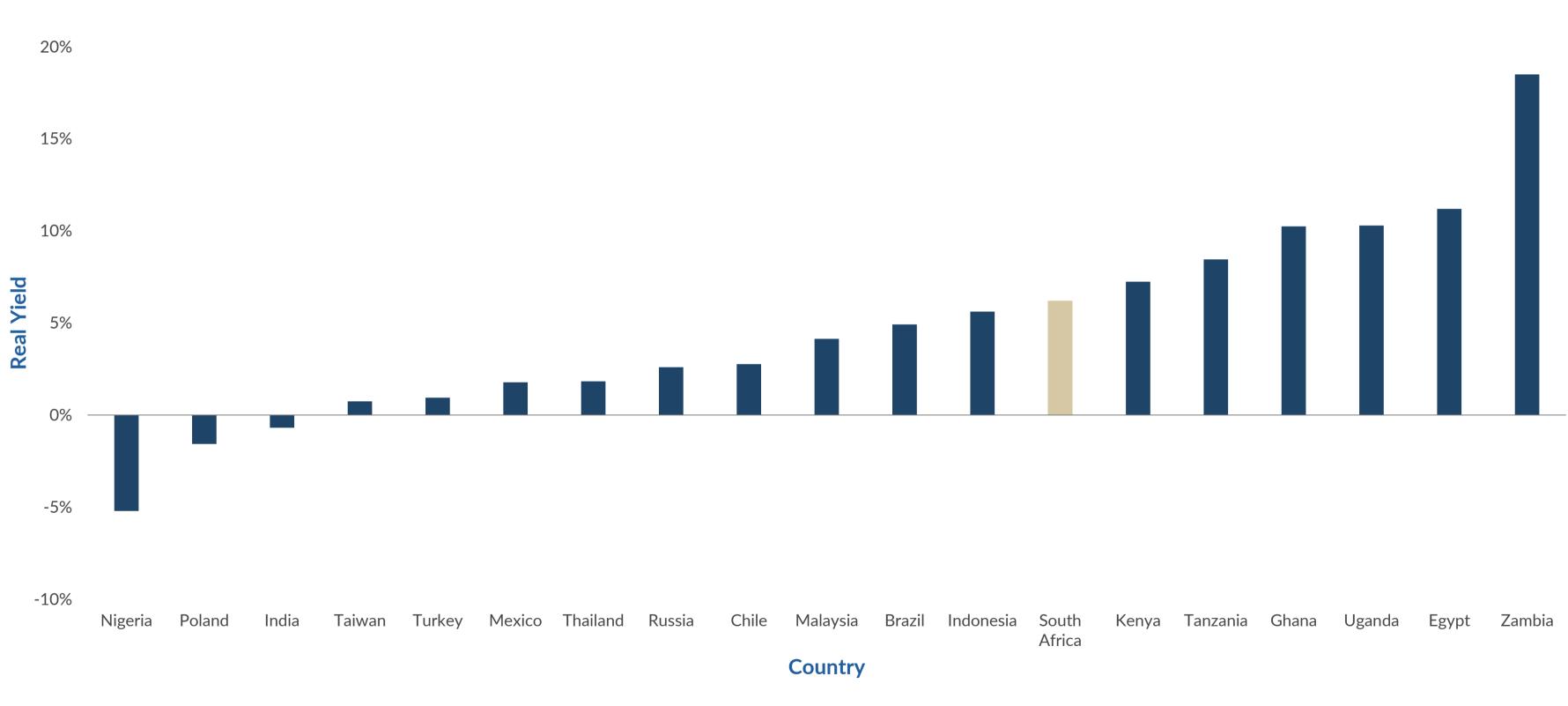
## **RAND VIEWS**

#### Actual ZAR/USD vs ZAR PPP Model



Source: Thompson Reuters / Anchor

## REAL YIELDS IN SA VERSUS THE WORLD





# **SA BONDS**







Attractive yield



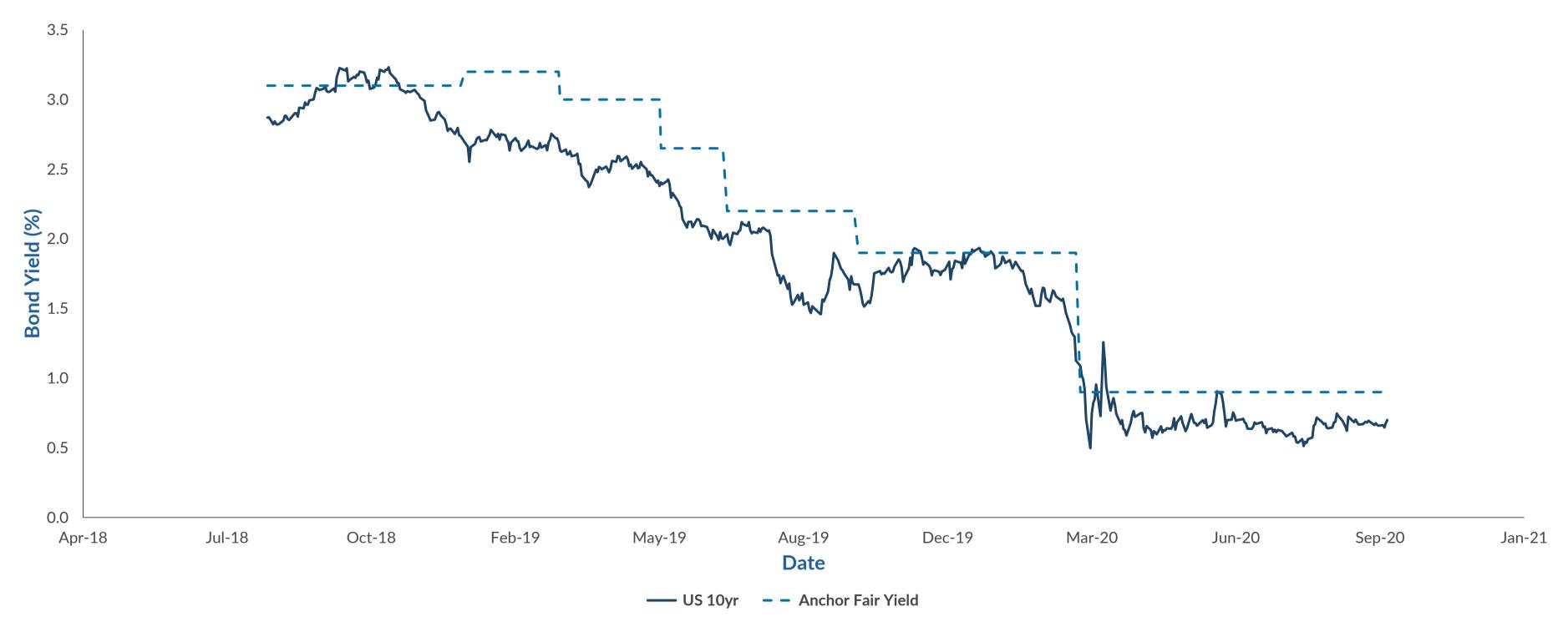
Should work well in most scenarios



Foreign participation is low, but likely to improve as we come out of COVID-19



# **GLOBAL YIELDS - LOWER FOR LONGER**



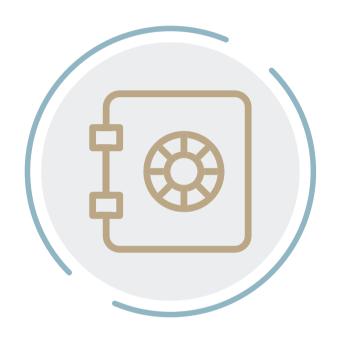
## **GLOBAL YIELDS**



Volatile



Very low



Safe place for cash that you don't want in equities

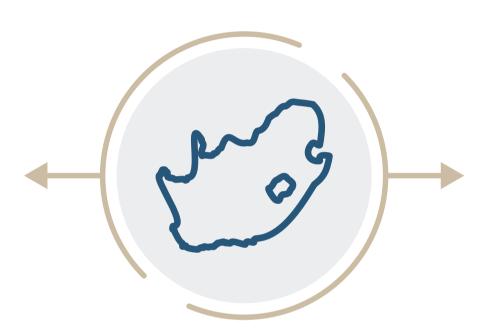


Anchor BCI Global Income Fund



## SUMMARY OF WHERE THE MONEY WILL BE MADE

#### **Domestic Equities**



#### **Domestic Fixed Income**

Yield of 8.75% to 10% means buy bonds and be patient.

## **Global Equities**



#### **Global Fixed Income**

Avoid duration, hold a corporate bonds for 2% to 3% yields.

This report and its contents are confidential, privileged and only for the information of the intended recipient. Anchor Capital (Pty) Ltd makes no representations or warranties in respect of this report or its content and will not be liable for any loss or damage of any nature arising from this report, the content thereof, your reliance thereon its unauthorised use or any electronic viruses associated therewith. This report is proprietary to Anchor Capital (Pty) Ltd and you may not copy or distribute the report without the prior written consent of the authors. Any forecasts or commentary in this document are not guaranteed to occur.

Boutique Collective Investments (RF) (Pty) Ltd ("BCI") is a registered Manager of the Boutique Collective Investments Scheme, approved in terms of the Collective Investments Schemes Control Act, No 45 of 2002 and is a full member of the Association for Savings and Investment SA. Collective Investment Schemes in securities are generally medium to long term investments. The value of participatory interests may go up or down and past performance is not necessarily an indication of future performance. The Manager does not guarantee the capital or the return of a portfolio. Collective Investments are traded at ruling prices and can engage in borrowing and scrip lending. A schedule of fees, charges and maximum commissions is available on request. BCI reserves the right to close and reopen certain portfolios from time to time in order to manage them more efficiently. Additional information, including application forms, annual or quarterly reports can be obtained from BCI, free of charge. Actual annual percentage figures are also available to existing investors on request. Performance fees are calculated and accrued on a daily basis based upon the daily outperformance, in excess of the benchmark, multiplied by the share rate and paid over to the manager monthly. Performance figures quoted are from Morningstar, as at the date of this document for a lump sum investment, using NAV-NAV with income reinvested and do not take any upfront manager's charge into account. Income distributions are declared on the ex-dividend date.

Actual investment performance will differ based on the initial fees charge applicable, the actual investment date, the date of reinvestment and dividend withholding tax. Investments in foreign securities may include additional risks such as potential constraints on liquidity and repatriation of funds, macroeconomic risk, political risk, foreign exchange risk, tax risk, settlement risk as well as potential limitations on the availability of market information. Certain investments - including those involving futures, options, equity swaps, and other derivatives may give rise to substantial risk and might not be suitable for all investors. Income funds derive their income from interest-bearing instruments in accordance with Section 100(2) of the Act. The yield is a current yield and is calculated daily. Boutique Collective Investments (RF) Pty Ltd retains full legal responsibility for the third party named portfolio. Although reasonable steps have been taken to ensure the validity and accuracy of the information in this document, BCI does not accept any responsibility for any claim, damages, loss or expense, however it arises, out of or in connection with the information in this document, whether by a client, investor or intermediary. This document should not be seen as an offer to purchase any specific product and is not to be construed as advice or guidance in any form whatsoever. Investors are encouraged to obtain independent professional investment and taxation advice before investing with or in any of BCI/the Manager's products.

