

#### The Anchor & Credo Business



#### **ANCHOR & CREDO OFFER**

offering and market reach, combining strengths in wealth and asset management.



#### WITH AN ABSOLUTE FOCUS ON THE TWO **MOST IMPORTANT PARTS OF OUR BUSINESS**





**CLIENTS & THE INVESTMENT PROCESS** 

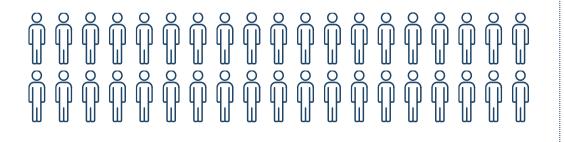




advisors and institutions.

29

550+ STAFF ACROSS GROUP





Anchor founded in

Credo founded in

1998

#### AN EXPERIENCED, **HIGH QUALITY INVESTMENT TEAM:**



**Chartered accountants** 

CISI Chartered Insurance Institute

CFA Charter-holders & Delegates



COMPLETE LOCAL AND GLOBAL PRODUCT AND SERVICE OFFERING:

UNIT **TRUSTS** 

HEDGE **FUNDS** 

**SEGREGATED MANDATES** 

#### INTERNATIONAL FOOTPRINT



**SOUTH AFRICA** 







#### THE ANCHOR AND CREDO GROUP

- ASSET MANAGEMENT
- PRIVATE CLIENTS



STOCKBROKING

R275 billion

**ASSETS UNDER MANAGEMENT AND** 

R150 billion

**INVESTED DIRECTLY OFFSHORE** 

**R32** billion

**INVESTED OFFSHORE FROM** SOUTH AFRICA





#### Where the Money Will Be Made

#### **Domestic Equity**

- YTD performance highly concentrated (precious metals-driven)
- SA Inc. has lagged after 2024's rally on postelection optimism
- Domestic markers in place to support rebound
- Currently ignored high quality (resilient growth?) shares are our focus right now...

#### **Global Equity**

- US earnings outlook is strong for 2025 and beyond, helped by weaker dollar
- Valuations are pricing in a strong economy
- Artificial Intelligence investment is mind-blowing
- We project 10% US\$ returns for next 12 months

#### **Domestic Fixed Income**

- We think two further rate cuts in 2025
- Bonds outlook depends on inflation mandate decisions
- Gradual domestic improvement, next we need ports and rails
- Flexible Income is yielding 8.70% with low risk

#### **Global Fixed Income**

- Cash and shorter dated bonds are attractive
- We think two rate cuts in 2025
- Term yield of 3 to 5 years avoids fiscal pressures
- Anchor Global High Yield is showing a yield of 5.5% with bonds maturing in 2026-2029



#### **Asset Allocation**

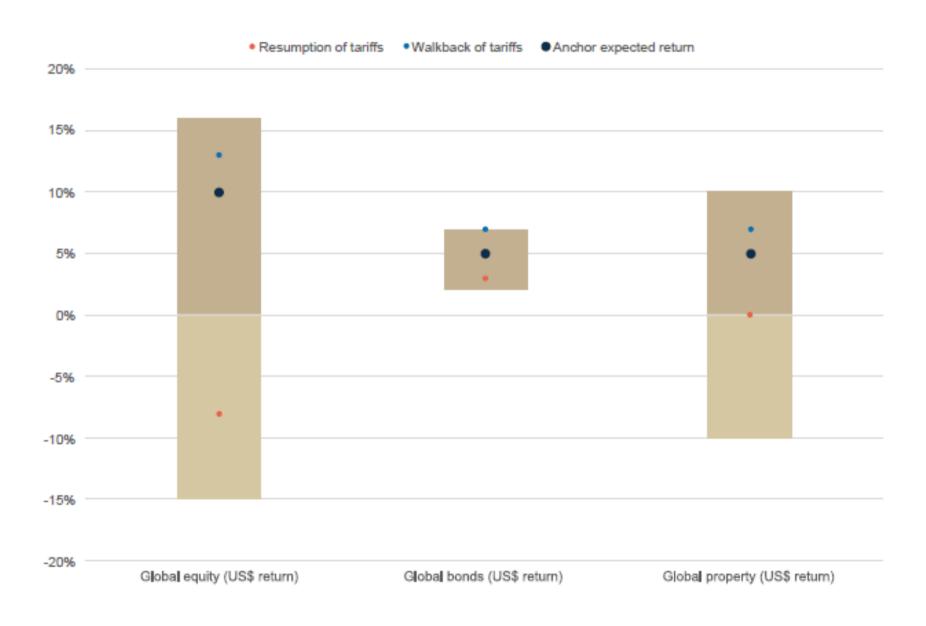
The following table illustrates our house view on different asset classes. This view is based on our estimate of the risk and return properties of each asset class in question. As individual Anchor portfolios have specific strategies and distinct risk profiles, they may differ from the more generic house view illustrated here.

|                                |          | Expected returns |          |                    |  |
|--------------------------------|----------|------------------|----------|--------------------|--|
| sset dass                      | Negative | Neutral          | Positive | (own currency) (%) |  |
| OMESTIC                        |          |                  |          |                    |  |
| Equity                         |          |                  | •        | 12                 |  |
| Bonds                          |          |                  |          | 10                 |  |
| Listed property                |          |                  |          | 11                 |  |
| Cash                           | •        |                  |          | 7.5                |  |
| Alternatives*                  |          |                  | •        | 10 to 15           |  |
| Rand vs US dollar (rand strong | ger)     |                  |          | 2                  |  |
| Equity                         |          | 6                | •        | 10                 |  |
| Government bonds               | •        |                  |          | 5                  |  |
| Corporate credit               |          |                  |          | 6                  |  |
| Listed property                |          |                  |          | 7                  |  |
| Cash                           | •        | 3                |          | 4                  |  |
| Alternatives*                  |          |                  | •        | 8 to 12            |  |

<sup>\*</sup>Alternatives include hedge funds, protected equity structured products and physical property.

Figure 1: 12M return scenarios for various asset classes in US dollar terms

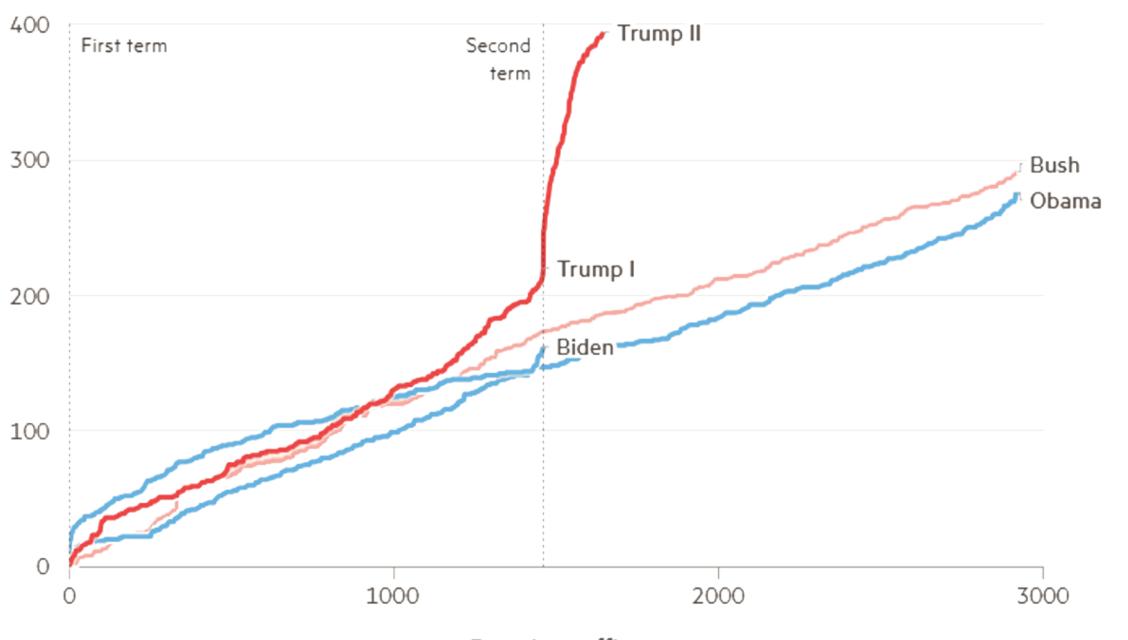
Source: Anchor



# Digesting the impact of Trump's actions is keeping analysts and economists on their toes.



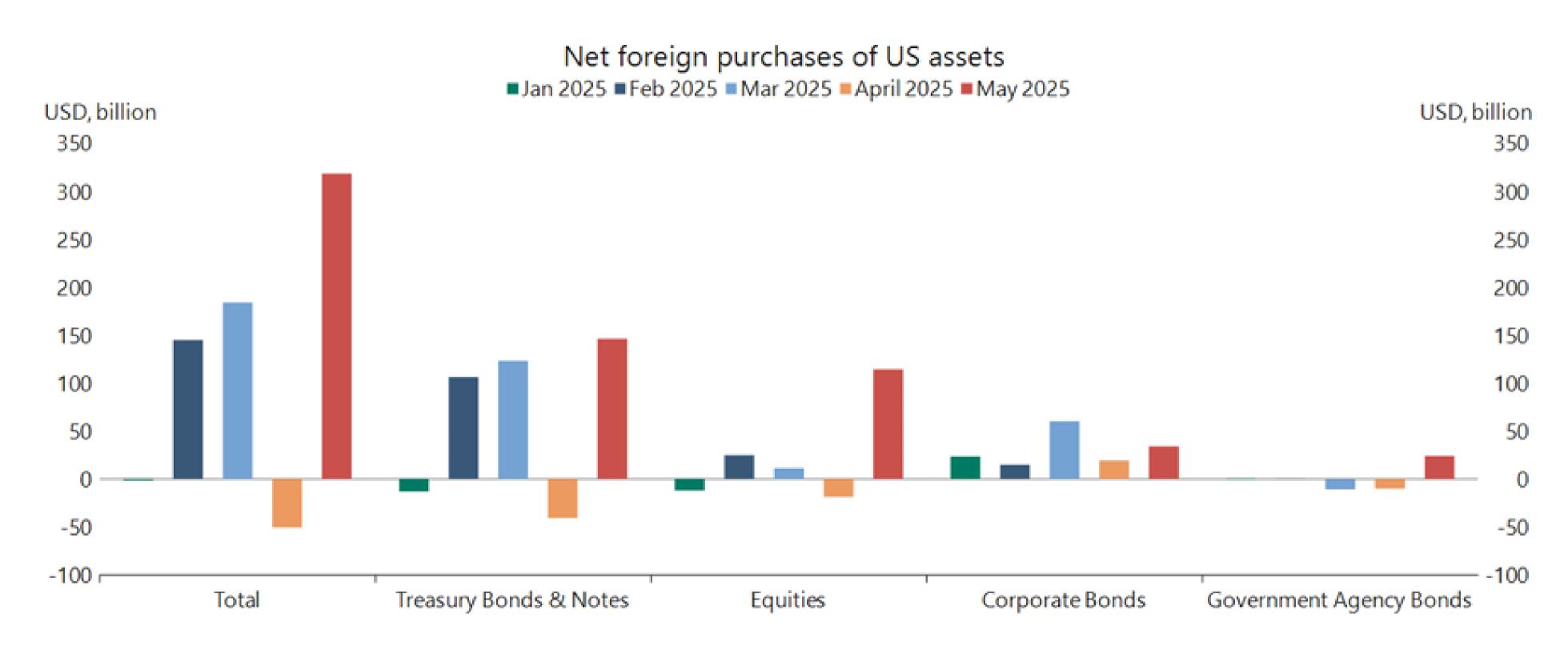
#### Running total of US executive orders signed





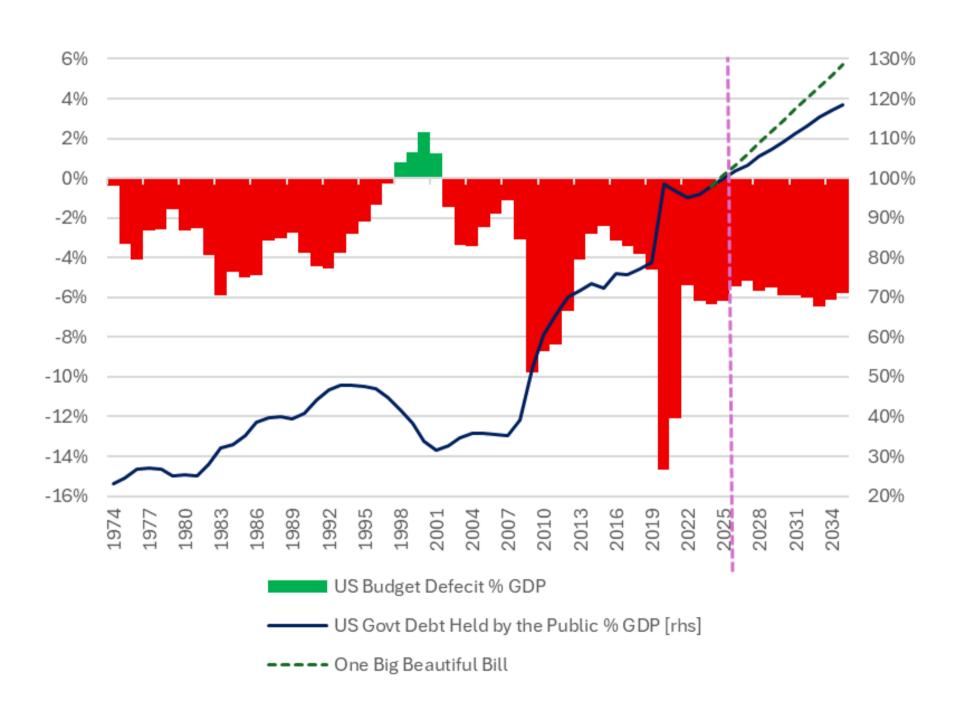








#### One Big Beautiful Bill Act



#### Fiscal Effects of the One Big Beautiful Bill Act (FY 2025-34)

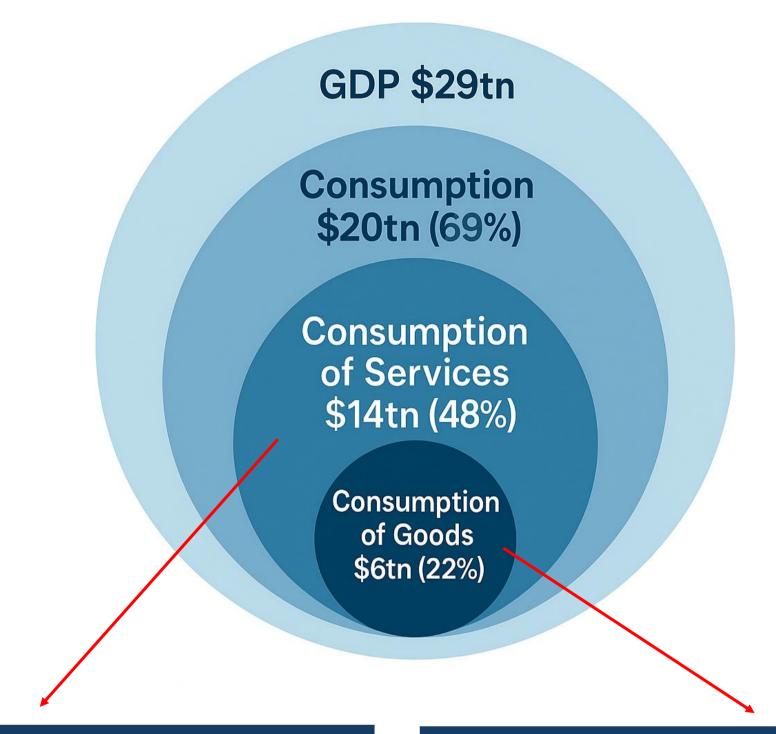
| Provision (click on subcategories to expand/collapse the table) | As Passed        | If Permanent     |
|---|------------------|------------------|
| Deficit Increasing Provisions                                   | -\$5,883 billion | -\$7,184 billion |
| + Extend & Expand TCJA Individual Provisions                    | -\$3,886 billion | -\$4,060 billion |
| + Revive TCJA Business Provisions                               | -\$772 billion   | -\$772 billion   |
| + New Individual Tax Cuts                                       | -\$418 billion   | -\$833 billion   |
| + New Business Tax Cuts   | -\$285 billion   | -\$492 billion   |
| + Immigration & Border Spending                                 | -\$176 billion   | -\$293 billion   |
| + Defense Spending  | -\$173 billion   | -\$457 billion   |
| + Other Spending  | -\$173 billion   | -\$277 billion   |
|   |                  |                  |
| Deficit Reducing Provisions                                     | \$2,489 billion  | \$2,489 billion  |
| + Health Care Provisions  | \$1,102 billion  | \$1,102 billion  |
| + Repeal & Reform IRA Credits                                   | \$540 billion    | \$540 billion    |
| + Other Revenue Increases & Tax Credit Reductions               | \$197 billion    | \$197 billion    |
| + Education Reforms   | \$295 billion    | \$295 billion    |
| Other Offsetting Receipts                                       | \$149 billion    | \$149 billion    |
| + SNAP, Agriculture, & Other Savings                            | \$206 billion    | \$206 billion    |
|   |                  |                  |
| PRIMARY DEFICIT EFFECT  | -\$3,394 billion | -\$4,695 billion |
|   |                  |                  |
| nterest   | -\$717 billion   | -\$836 billion   |
|   |                  |                  |
| TOTAL DEFICIT EFFECT  | -\$4,112 billion | -\$5,531 billion |

<sup>\* &</sup>quot;If Permanent" figures for these provisions were calculated as a group Note: figures may not sum due to rounding



The current US administration has done a great job of focussing our attention on a small part of the economic pie.





| TRADE IN SERVICE * |         |          |  |  |  |  |  |
|--------------------|---------|----------|--|--|--|--|--|
| IMPORTS            | EXPORTS | DIFFS    |  |  |  |  |  |
| \$0.8tn            | \$1.1tn | +\$0.3tn |  |  |  |  |  |

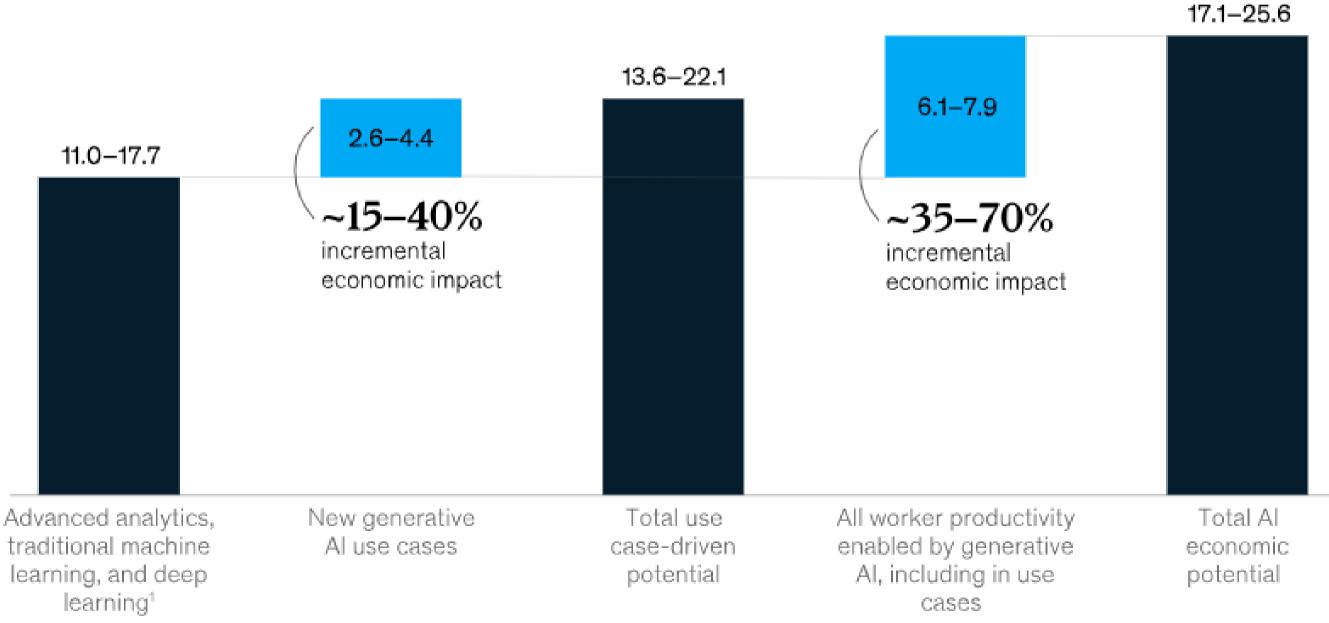
| TRADE IN GOODS |         |          |  |  |  |  |  |
|----------------|---------|----------|--|--|--|--|--|
| IMPORTS        | EXPORTS | DIFFS    |  |  |  |  |  |
| \$3.3tn        | \$2.1tn | -\$1.2tn |  |  |  |  |  |

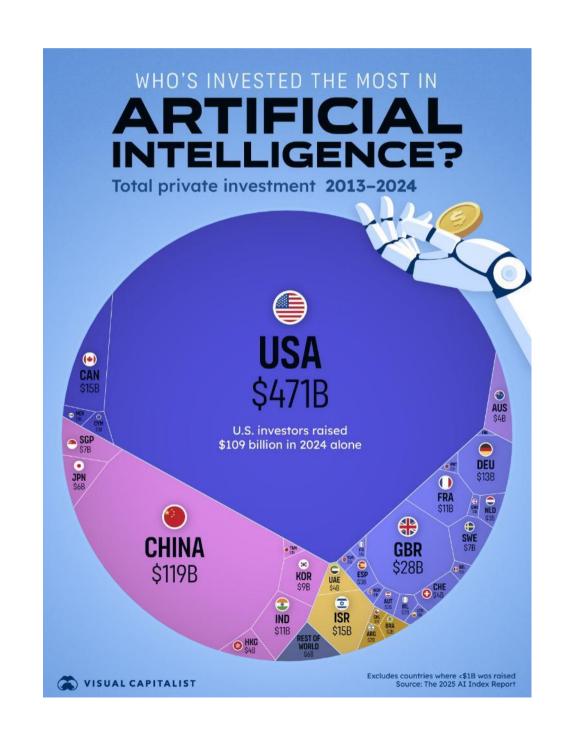
<sup>\*</sup>Trade in services are not subject to tariffs

# While we focus on the short-term impacts of geopolitics, the long-term potential of Al is gaining momentum.





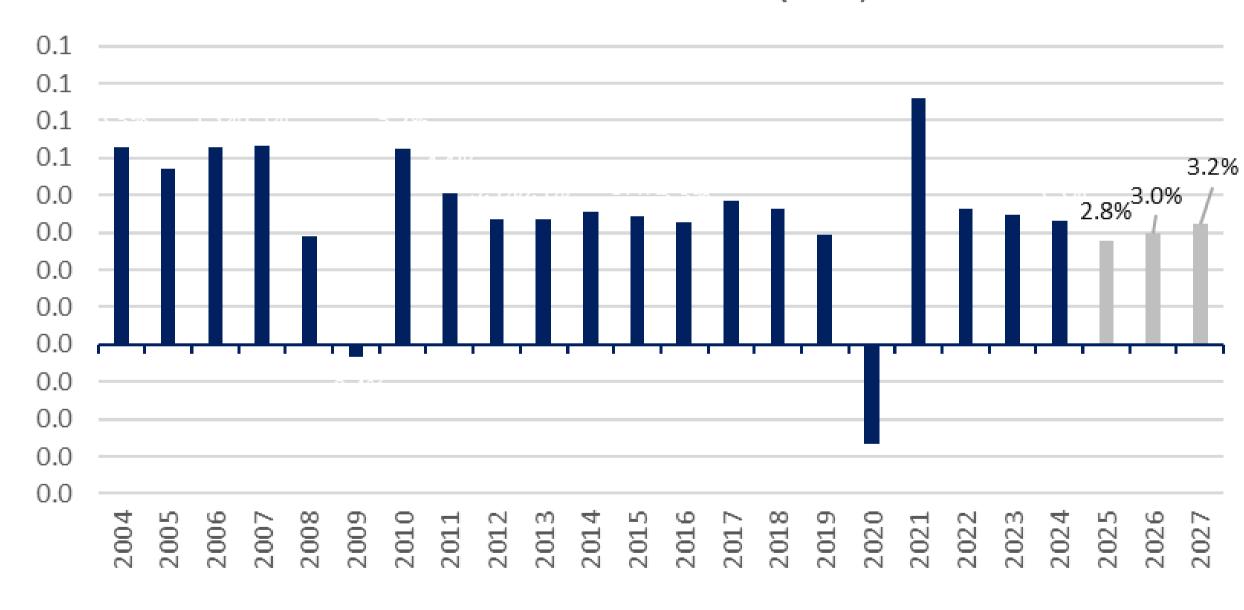


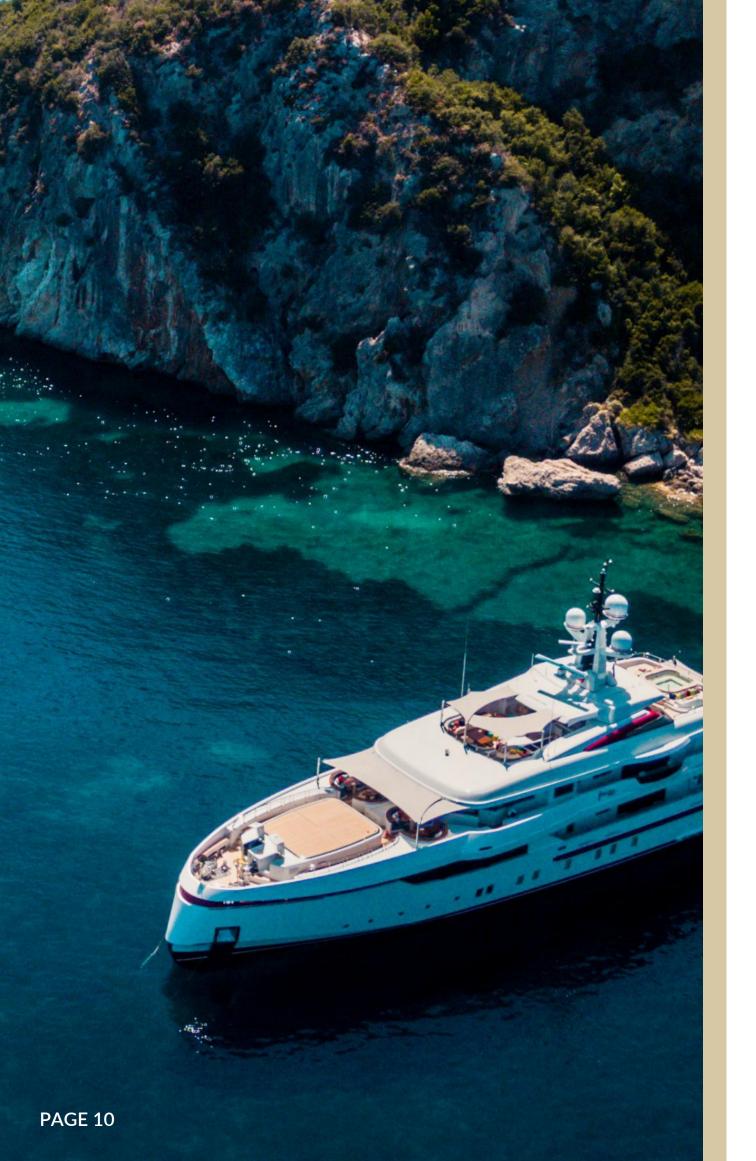




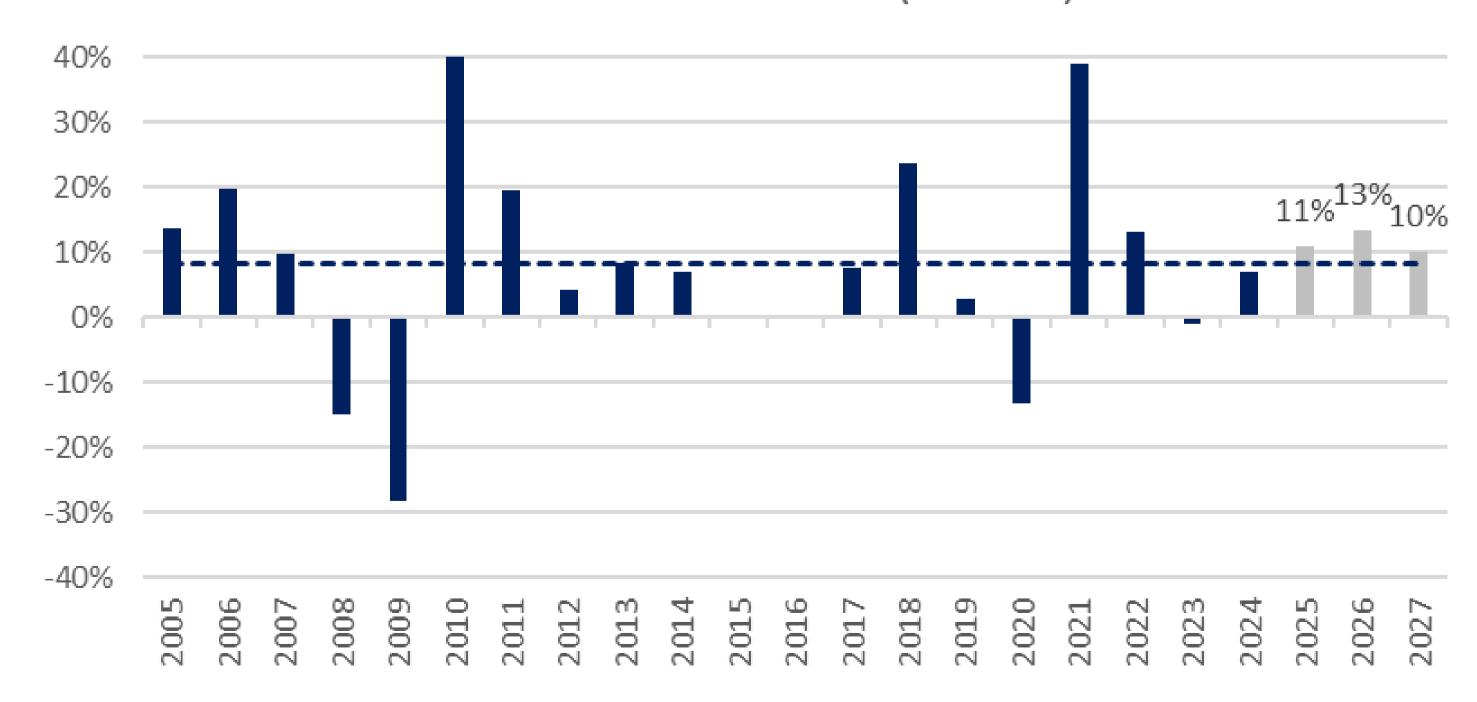


#### Global GDP Growth (IMF)



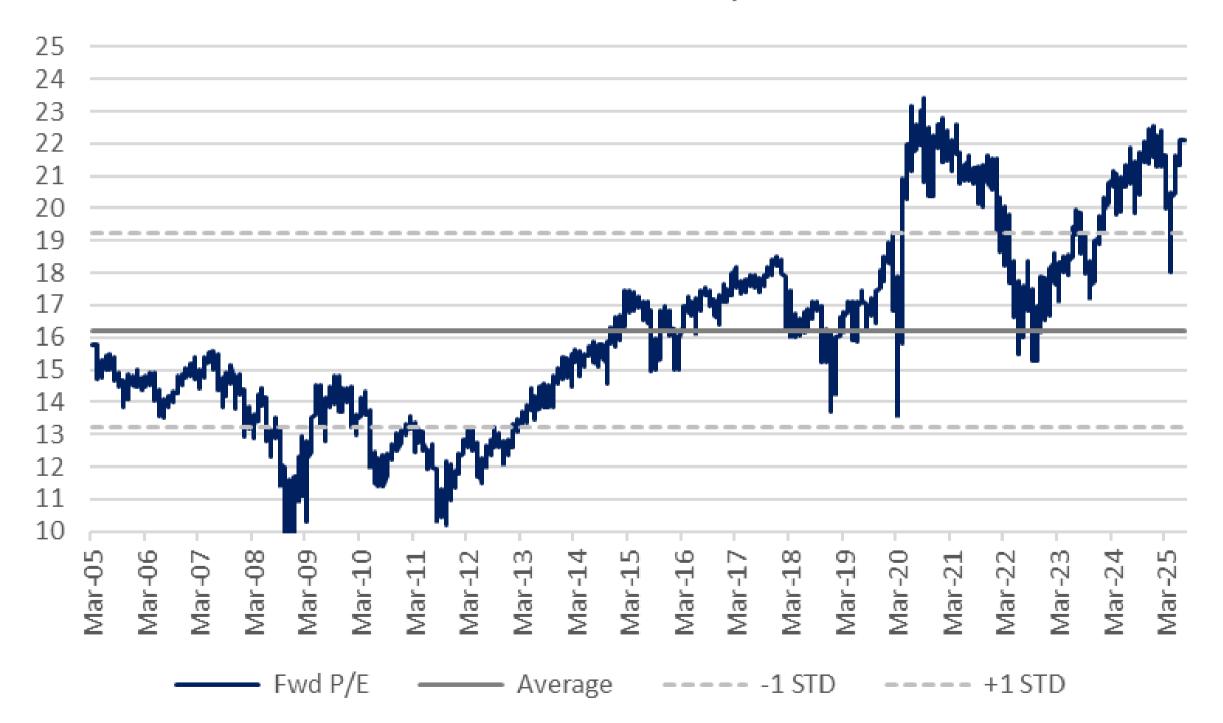


#### S&P 500 EPS Growth (Annual)



#### Valuations at High Levels

S&P 500 Fwd P/E







#### A few people who work for me...







**Artificial Intelligence** 



**Autonomous Vehicles** 



**Travel** 



**Obesity Drugs** 



**Defence** 



**US Banks** 



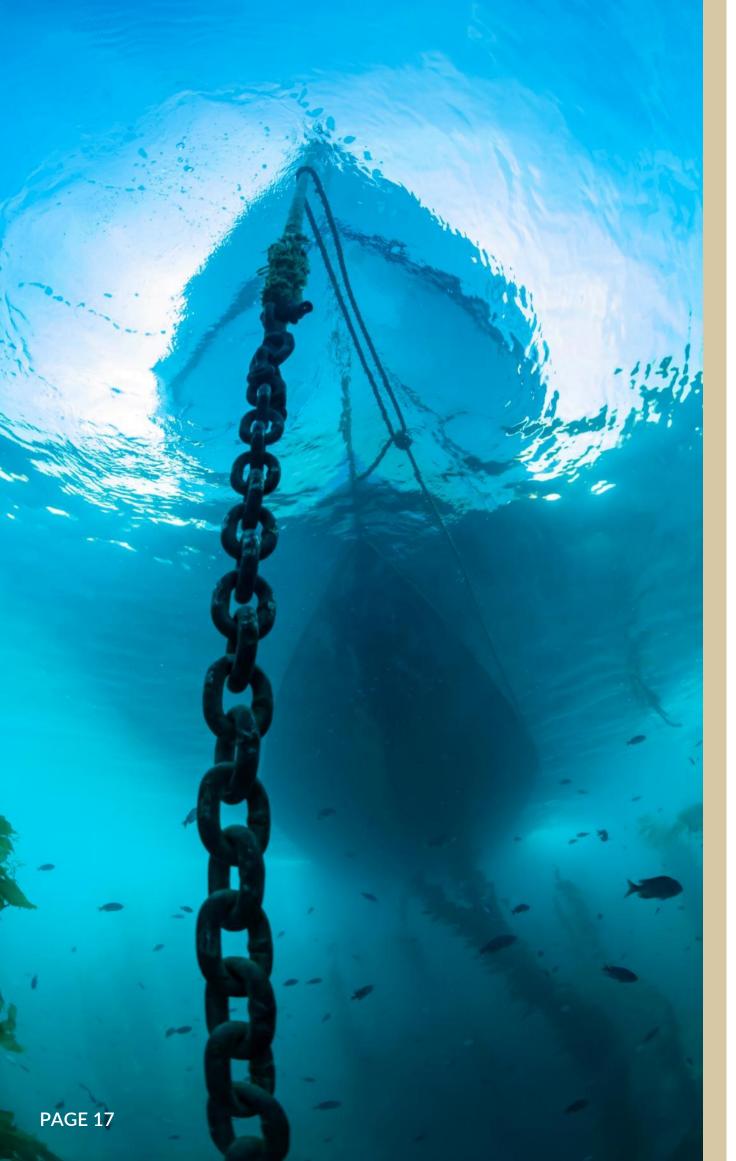
#### **NVIDIA - One Architecture**



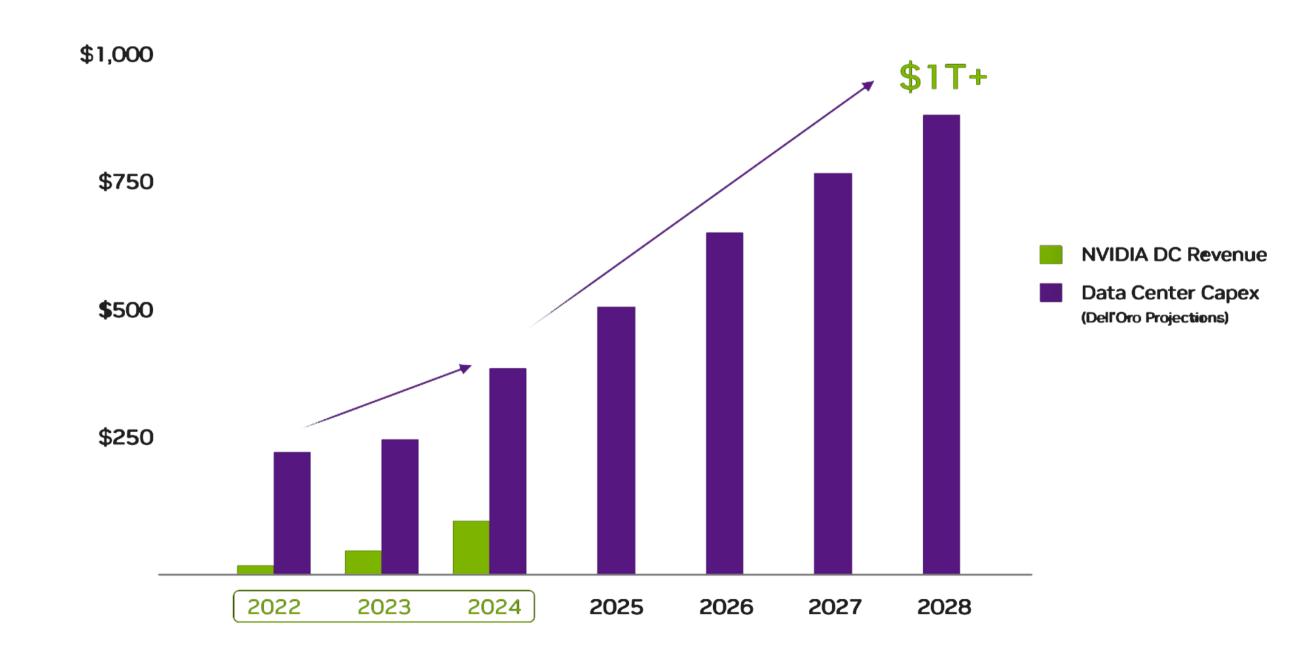
#### Project Stargate

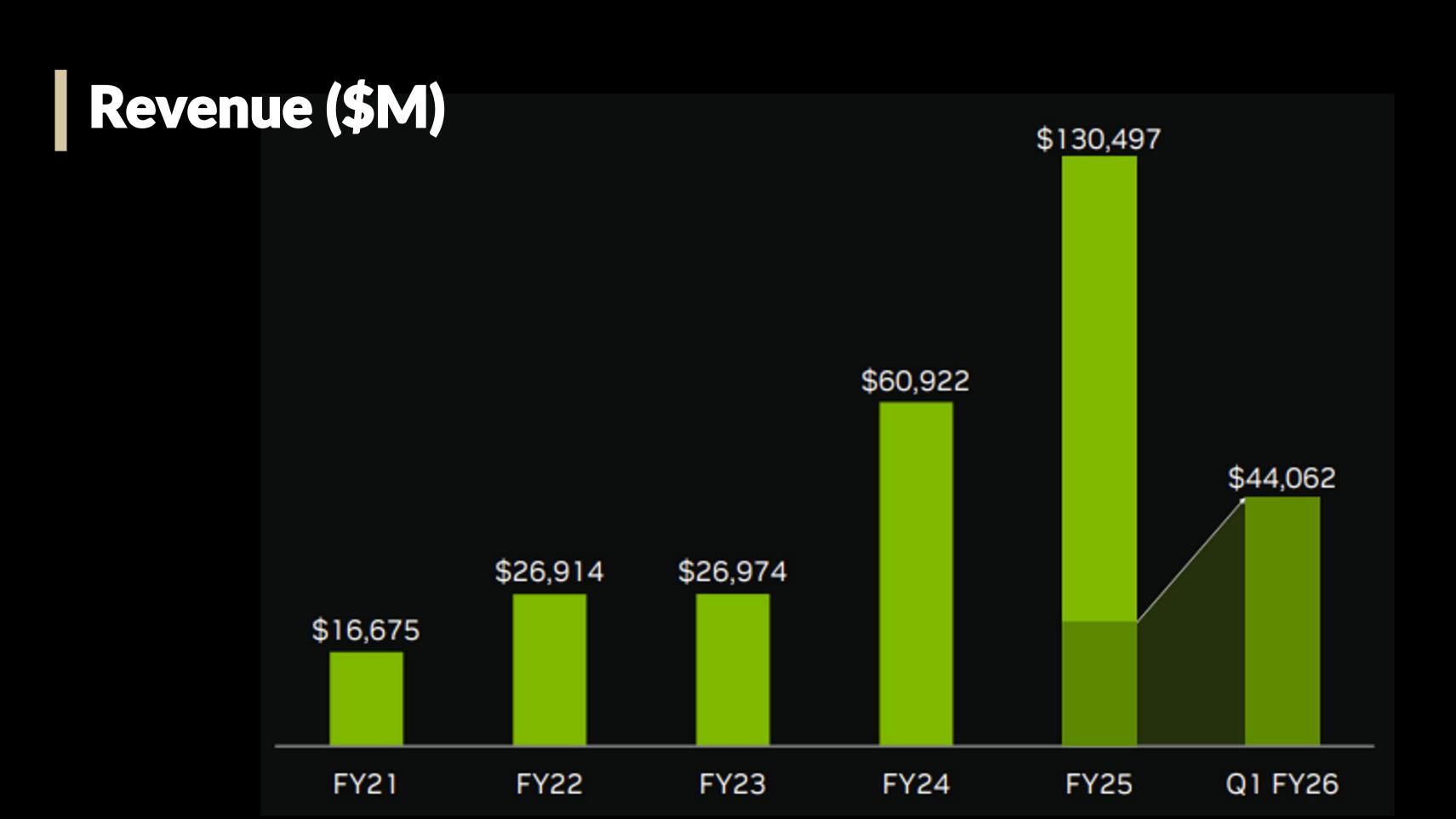




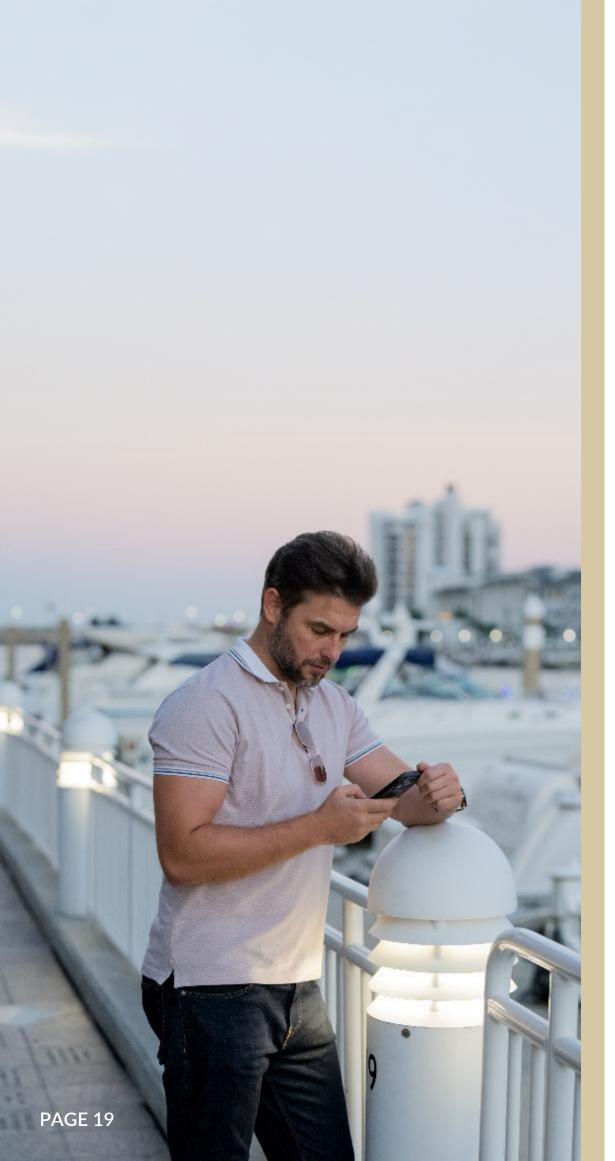


#### **Computing at Inflection Point**





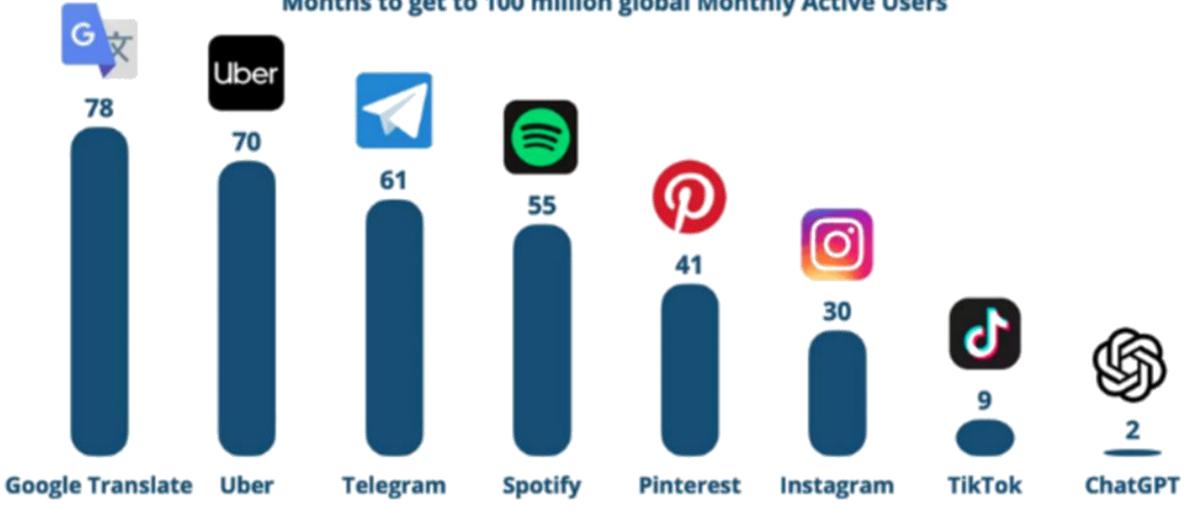




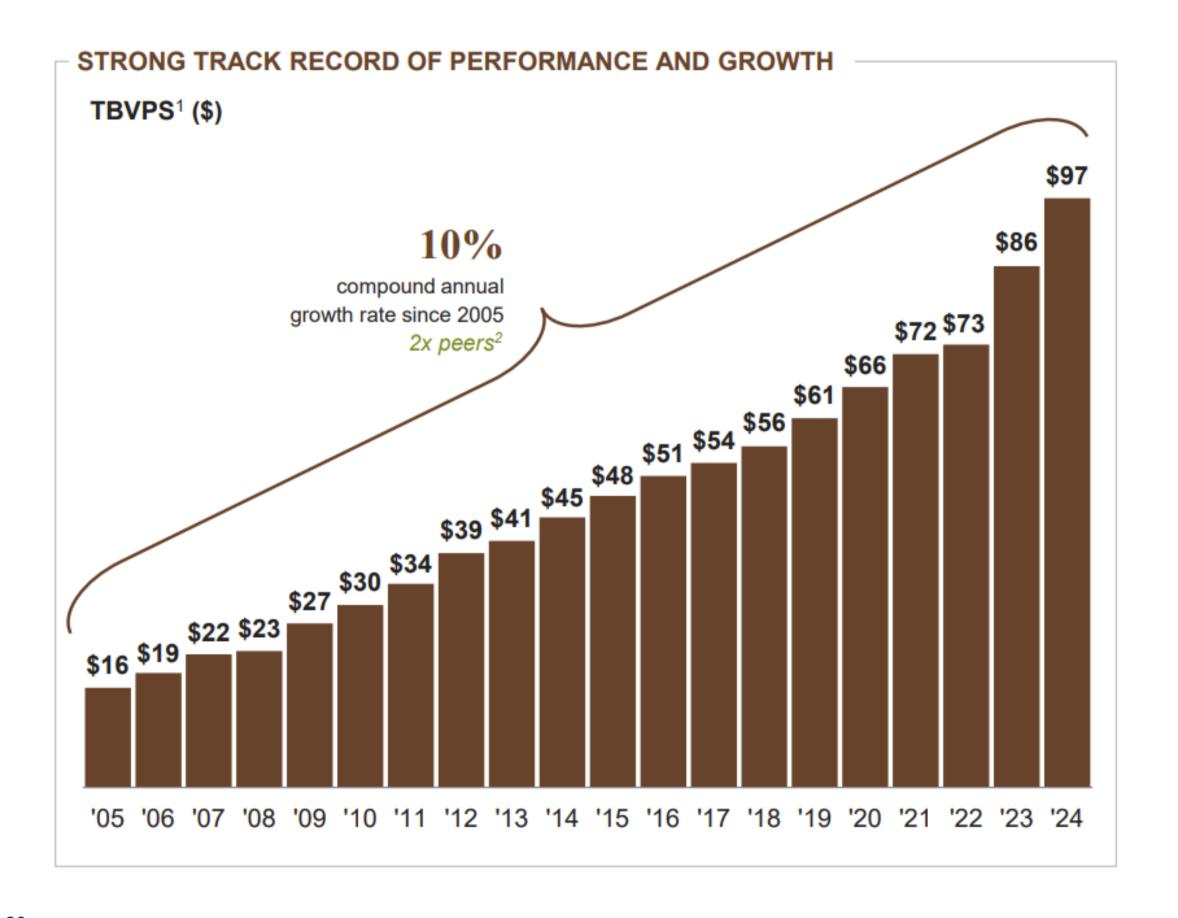
#### The ChatGPT Moment...

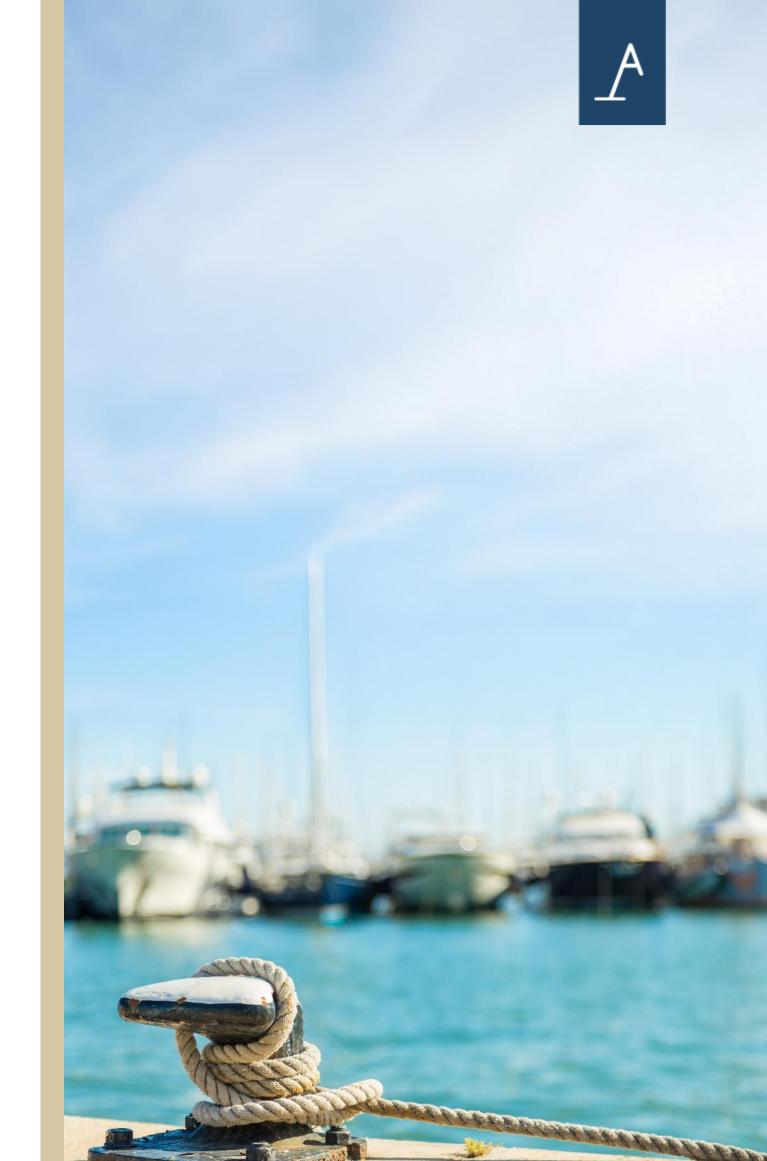
#### **Time to Reach 100M Users**

Months to get to 100 million global Monthly Active Users



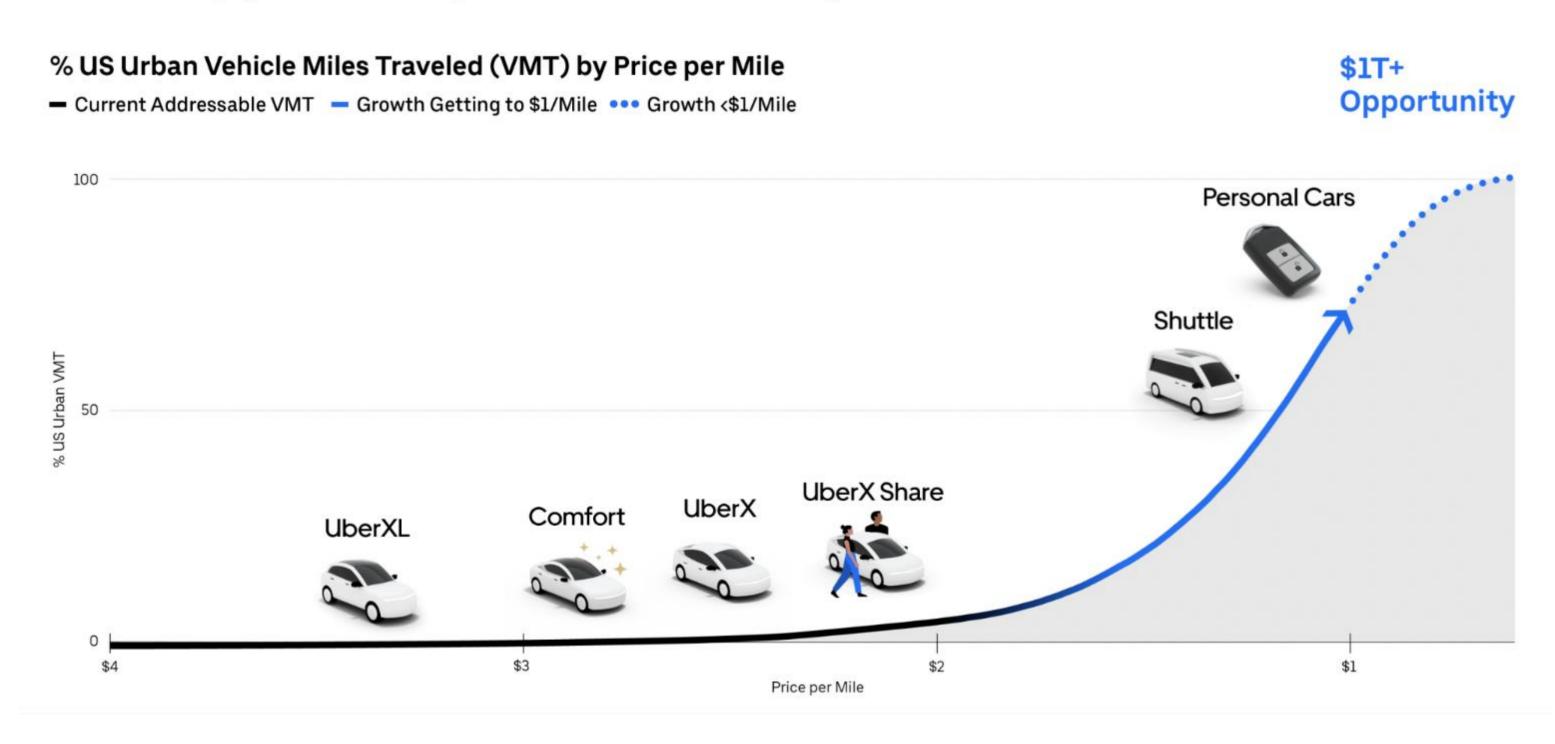
#### JP Morgan Book Value Per Share





#### The Birth of a Market

#### \$1T+ opportunity that autonomy can unlock in the US alone

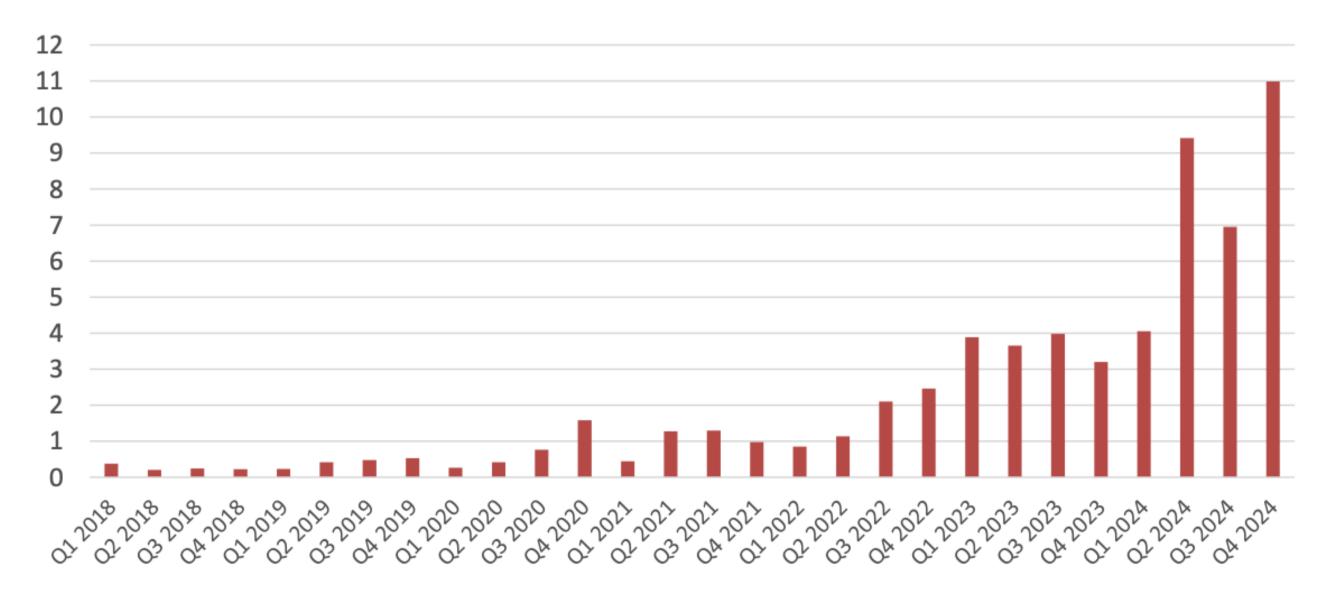






# Example of optionality in many US Stocks

Tesla



Tesla's Energy Storage Deployments up 244% YoY in 4Q24.

This business has grown 10-fold in about 2 ½ years.





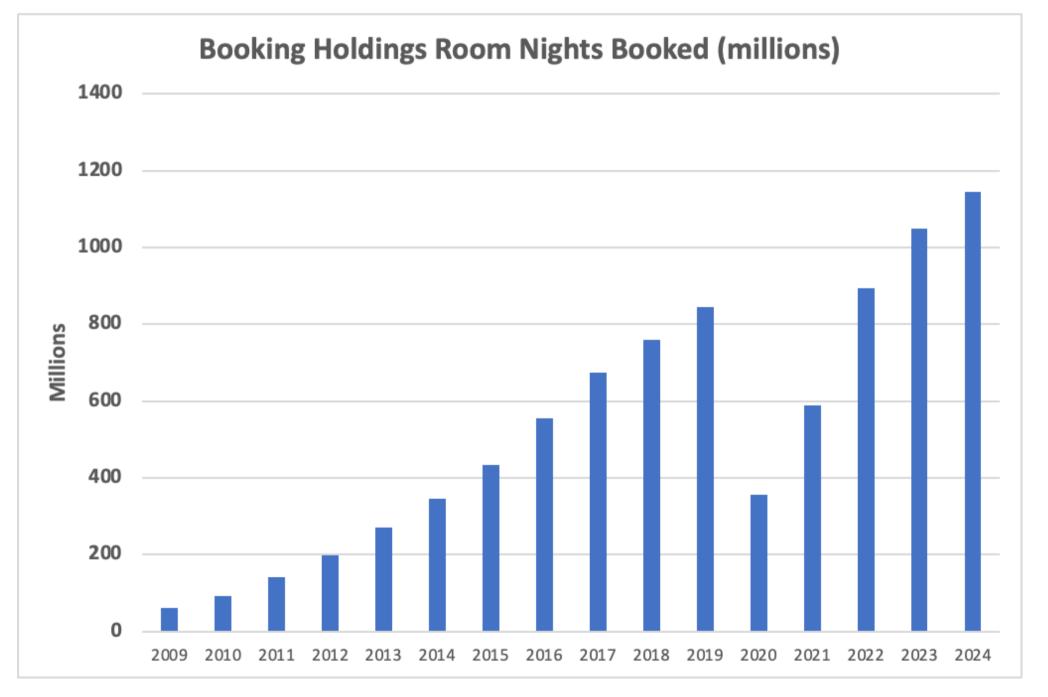


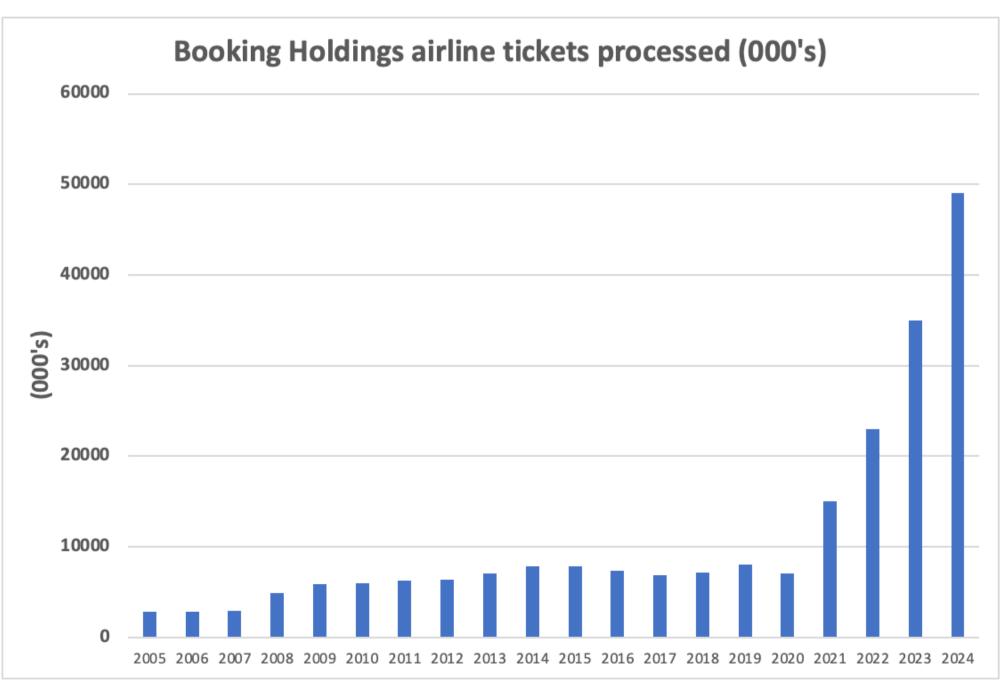
#### Why is Global Travel growing faster than GDP?





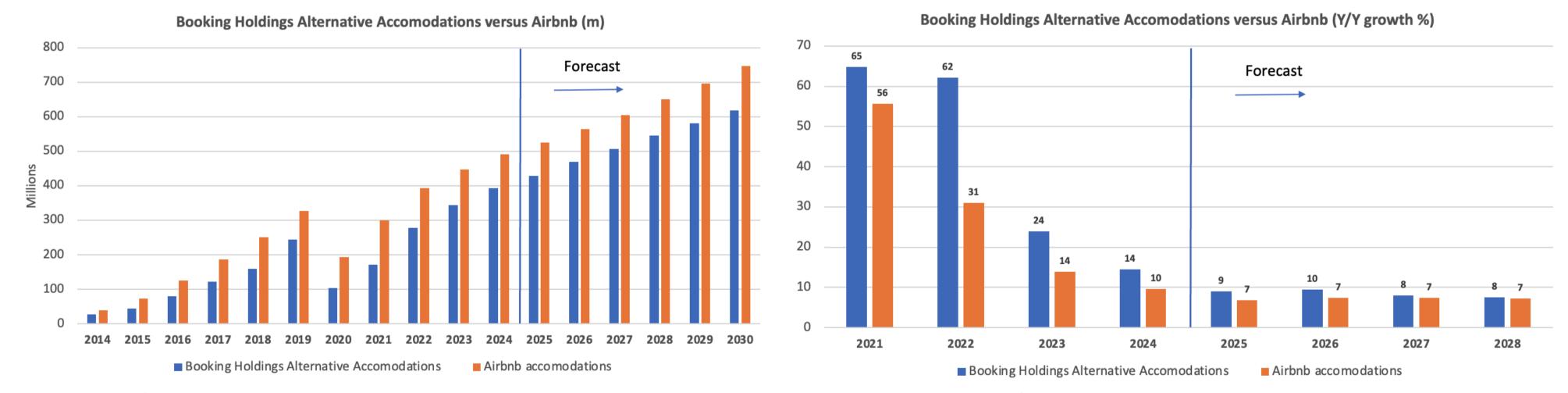








### Booking alternative accommodation vs Airbnb



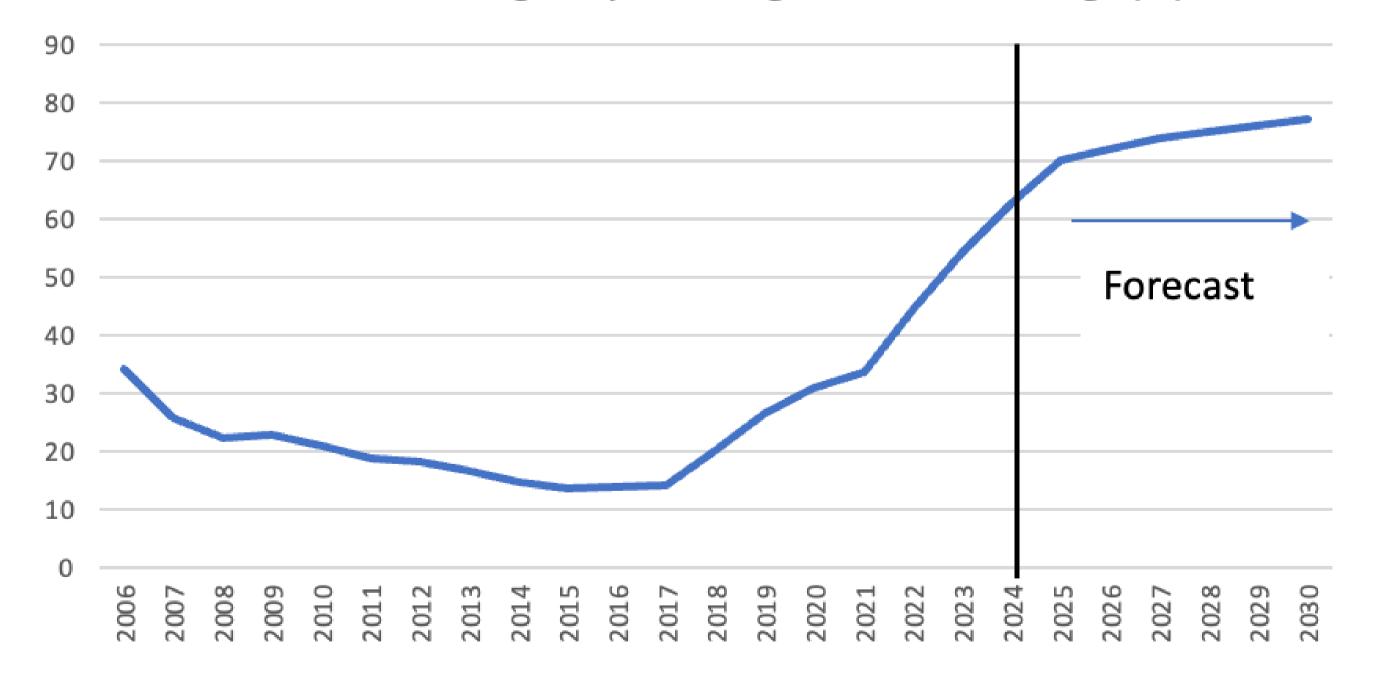
Booking's Alternative Accommodations focuses more on professional hosts versus Airbnb's private hosts

Since 2021 Booking's Alternative Accommodations have been growing faster than Airbnb and is now 80% the size of Airbnb. In 2024, 34% of Bookings room nights were Alternative Accommodations



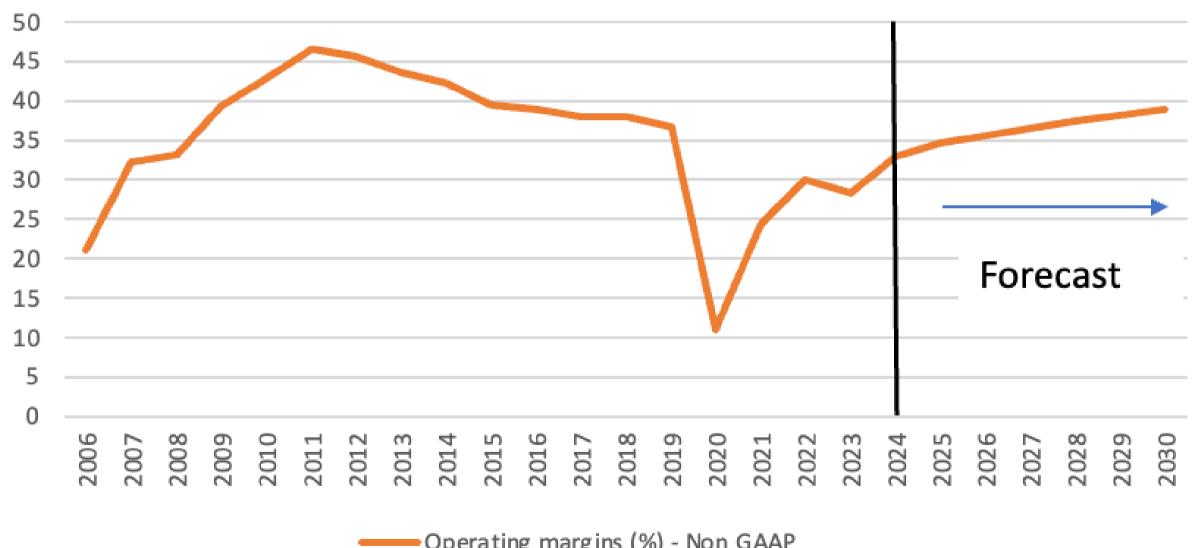
#### Meaningfully Moving to Merchant Hotel

Merchant Bookings as percentage of total Bookings (%)

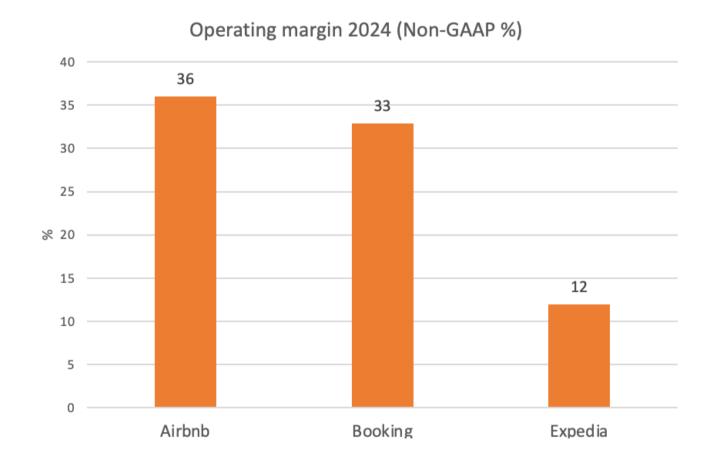


# **Booking Operating Margins**





Operating margins (%) - Non GAAP

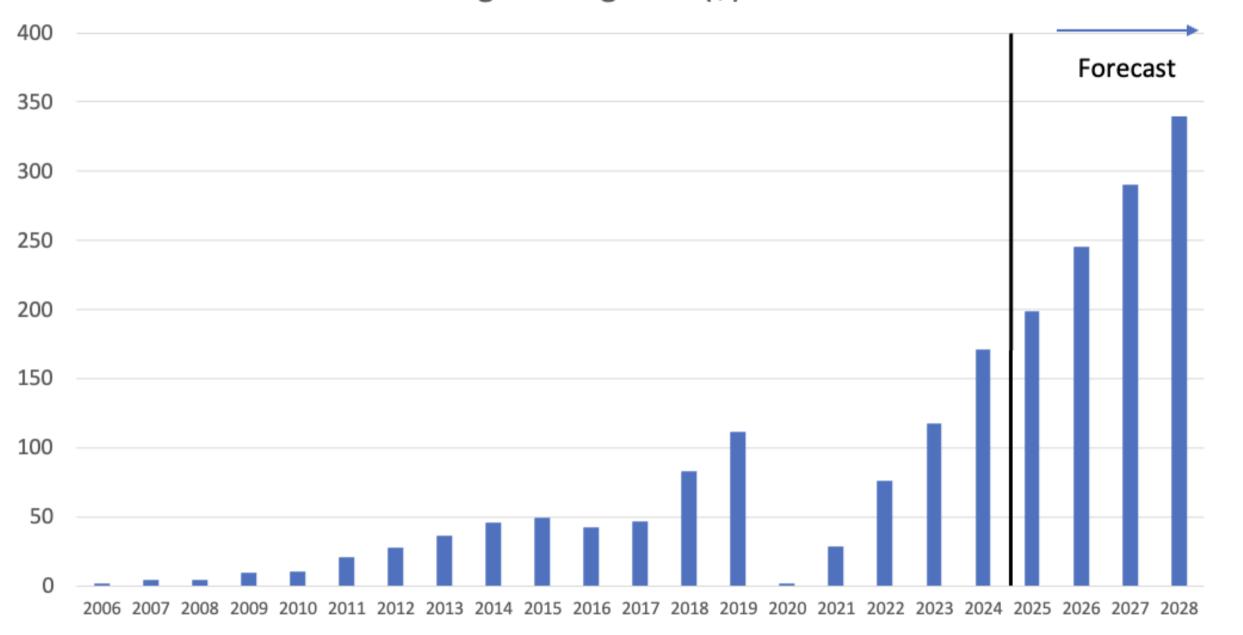


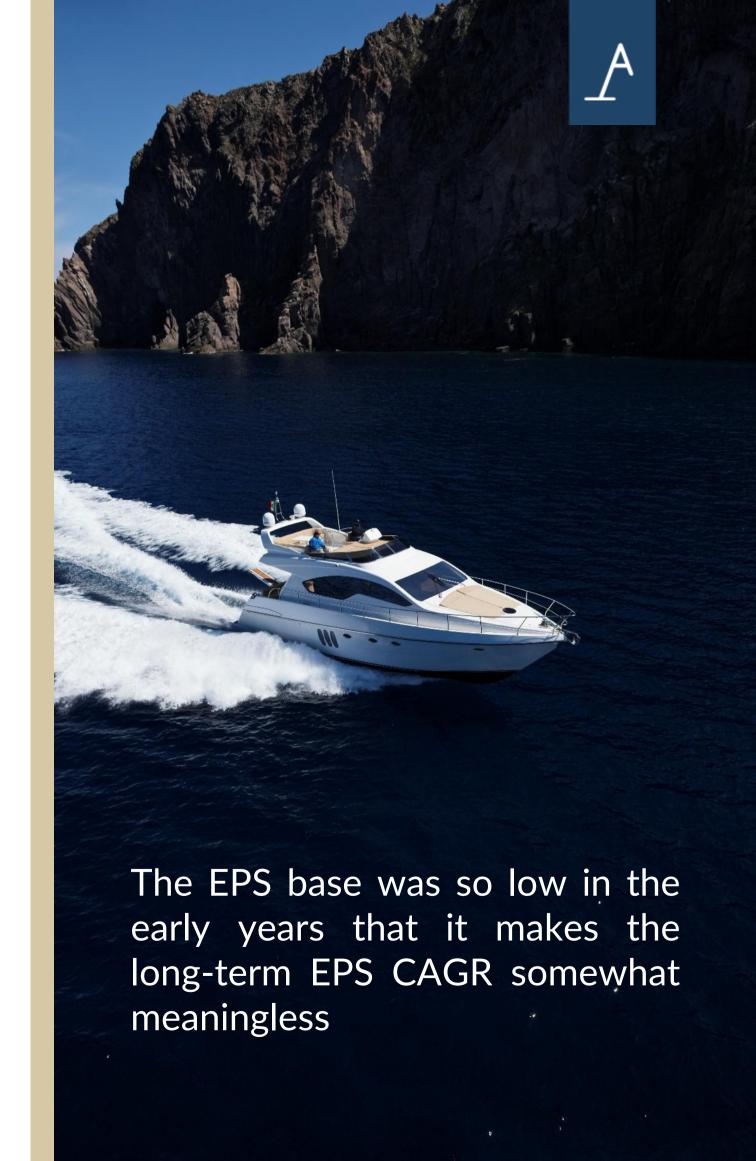
Booking Holdings operating margins offer some upside but unlikely to rise above 38-40%

#### **EPS Track Record**

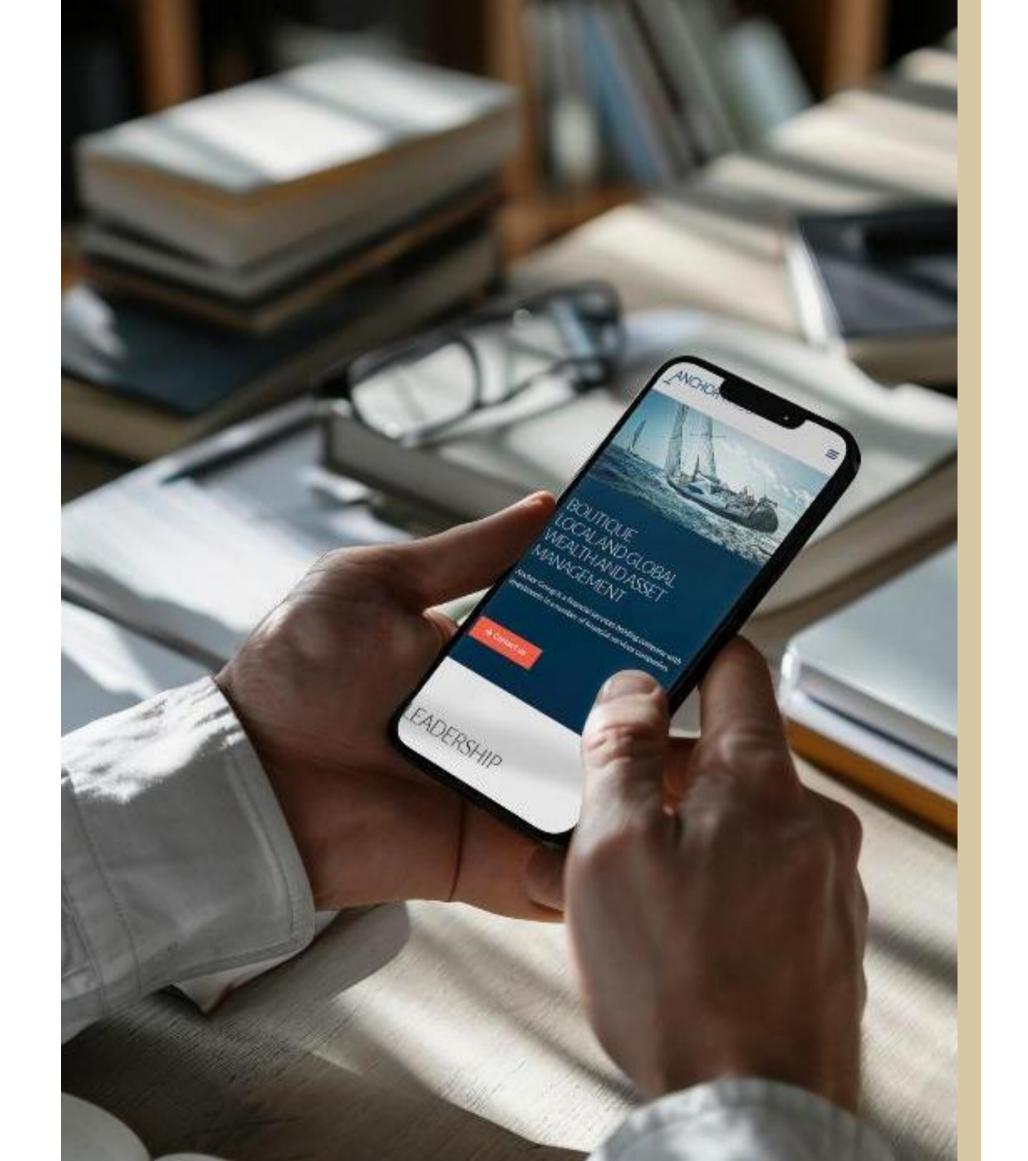
Covid 2020 – A Material Setback

#### Booking Holdings EPS (\$) - GAAP









# Prime Global State Alternatives Fund

- Achieving low risk 10% per annum in US\$



#### **Prime Global Stable Alternatives Fund**

#### **PROFILE AND OBJECTIVE**

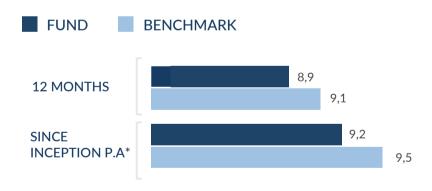
- To achieve long term capital growth by investing in one or more opportunities across a wide variety of asset classes and trading strategies.
- The Fund will not be limited in the breadth of its investment opportunity set in pursuit of its objective and may invest in liquid and illiquid instruments, shares, bonds, collective investment schemes and derivatives.
- The Fund may allocate capital to one or more opportunities utilizing asset classes that present the greatest probability of meeting its objective.
- The Fund is an appropriate investment for those investors who can tolerate a high degree of risk in pursuit of commensurately higher returns than those presented by traditional asset classes.
- The Fund will comply with the requirements imposed on Qualified Investor Hedge Funds as determined by the South African regulator and amended from time to time.

#### WHO SHOULD INVEST

The Fund is aimed at investors who can tolerate a high degree of risk in pursuit of commensurately higher returns than those presented by traditional asset classes.

#### **FUND INFORMATION AT 31 MAY 2025**

#### **FUND PERFORMANCE (%)**



#### TOP HOLDINGS (%)

| Skybound Prism Income Fund        |      |  |  |
|-----------------------------------|------|--|--|
| 3514 Special Opportunities Fund   | 10.7 |  |  |
| Westbrooke Yield Plus             | 10.2 |  |  |
| Cash & Equivalents                | 9.3  |  |  |
| RAW Mortgage Fund                 | 9.2  |  |  |
| JPM Money Market Fund             | 6.9  |  |  |
| Rover Investment Holdings Limited |      |  |  |
| Itraxx Xover Note - Aug 29        | 2.6  |  |  |
| Itraxx Xover Note - Jul 27        | 2.6  |  |  |

#### MONTHLY PERFORMANCE (%)

| Prime Global Stable Alternatives (B-Class) |       |       |      |      |      |      |      |      |       |       |       |       |      |
|--|-------|-------|------|------|------|------|------|------|-------|-------|-------|-------|------|
|  | Jan   | Feb   | Mar  | Apr  | May  | Jun  | Jul  | Aug  | Sep   | Oct   | Nov   | Dec   | YTD  |
| 2023                                       |       |       |      |      |      |      |      | 0.2% | -1.1% | -0.3% | 2.9%  | 4.0%  | 5.7% |
| 2024                                       | -0.4% | -0.4% | 0.7% | 0.9% | 1.4% | 0.4% | 2.3% | 1.4% | 0.7%  | -0.5% | -0.1% | -0.7% | 5.6% |
| 2025                                       | 2.5%  | 0.7%  | 0.9% | 1.7% | 0.6% | 1.3% |      |      |       |       |       |       | 8.1% |

ITD ITD (CAGR) 20.6% 10.3%

#### **FUND INFORMATION**

Inception Date 28 August 2023

Benchmark 50% Bloomberg US Corporate

High Yield Bond Index/50 % USD

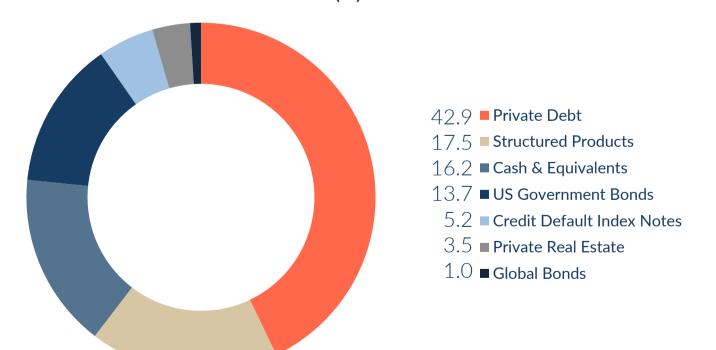
Cash + 2.0% p.a. USD 100.000

Minimum Investments USD 100,

Fees:

Management Fee 0.25 p.a. Performance Fee n/a

#### **ASSET & SECTOR ALLOCATION (%)**



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# Opportunity Set More Balanced Than a Year Ago



12-month total return of 11%



Returns very concentrated YTD

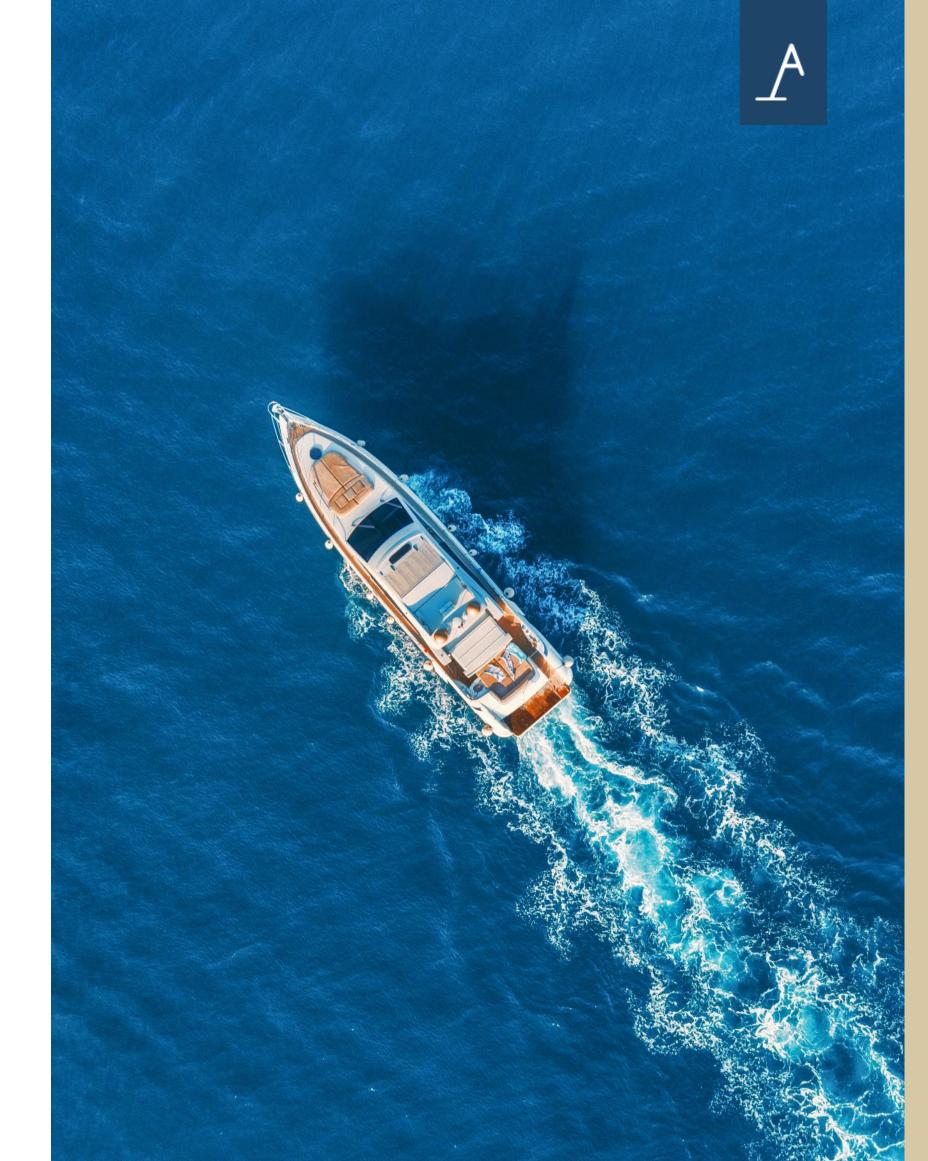


Many markers are pointing to a rebound in domestics:

- Lower risk-free rate (SAGB)
- Lower inflation and interest rates
- Stronger currency (terms of trade)
- Lower fuel prices
- Just need GDP to show progress



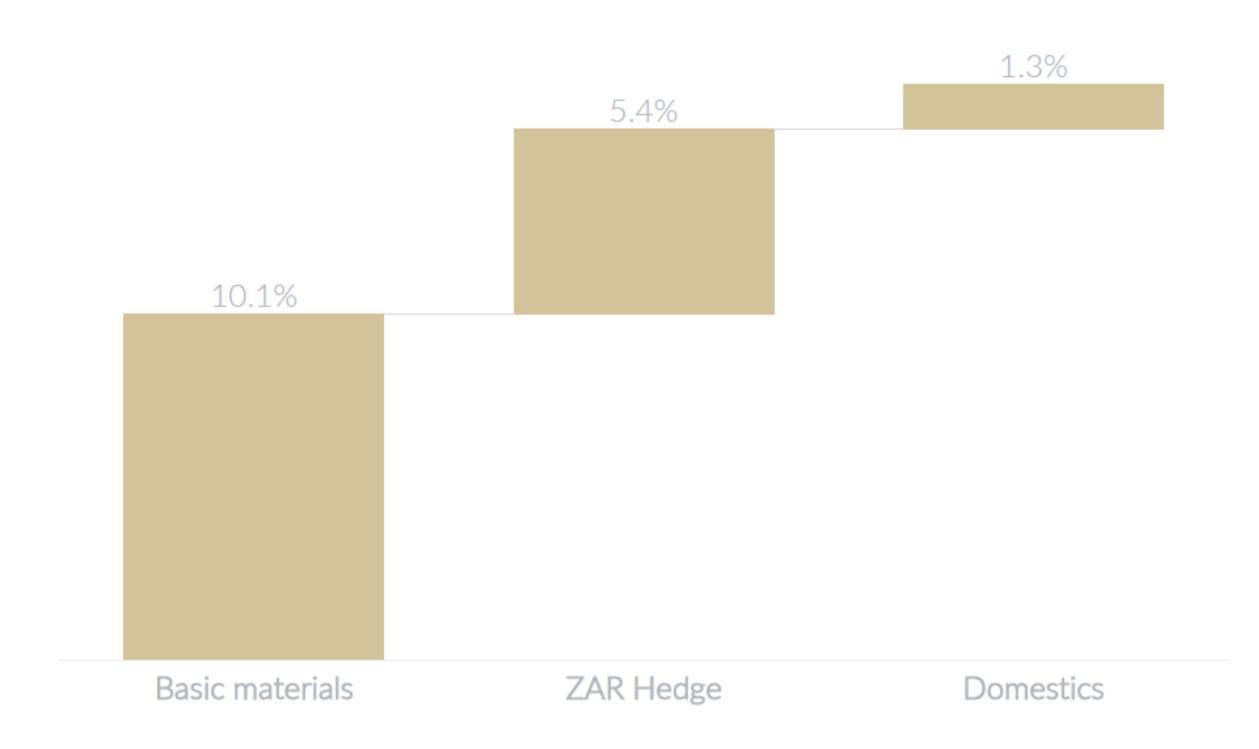
Geopolitical noise and lack of GDP growth offsetting a good set up





# PAGE 3

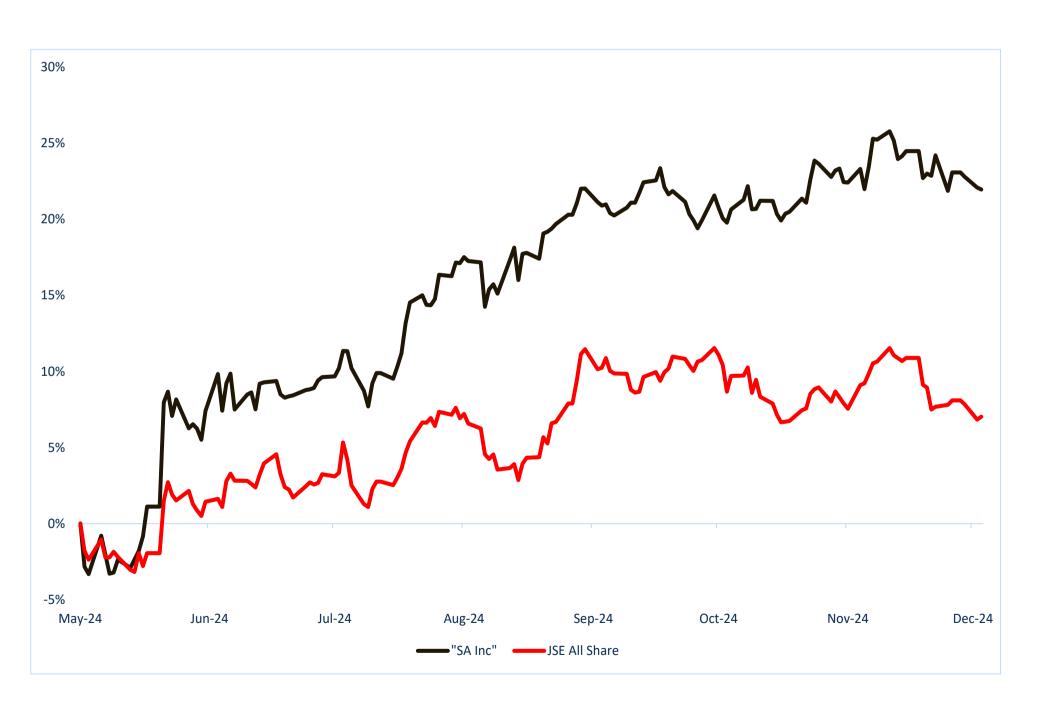
# Return Contribution Very Concentrated



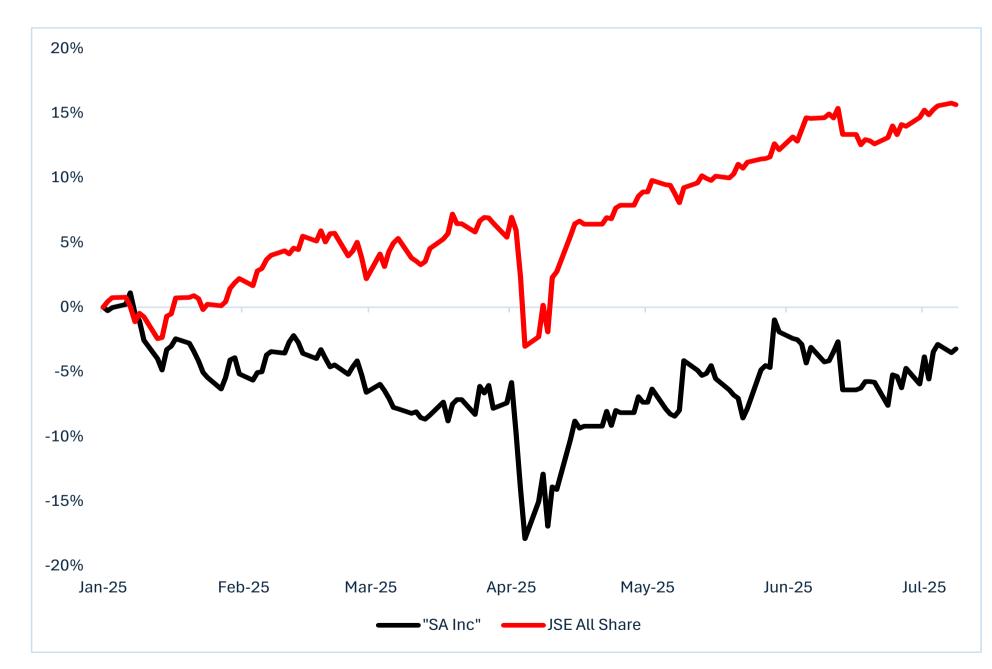


# SA Inc. Shares Have Meaningfully Underperformed So Far This Year

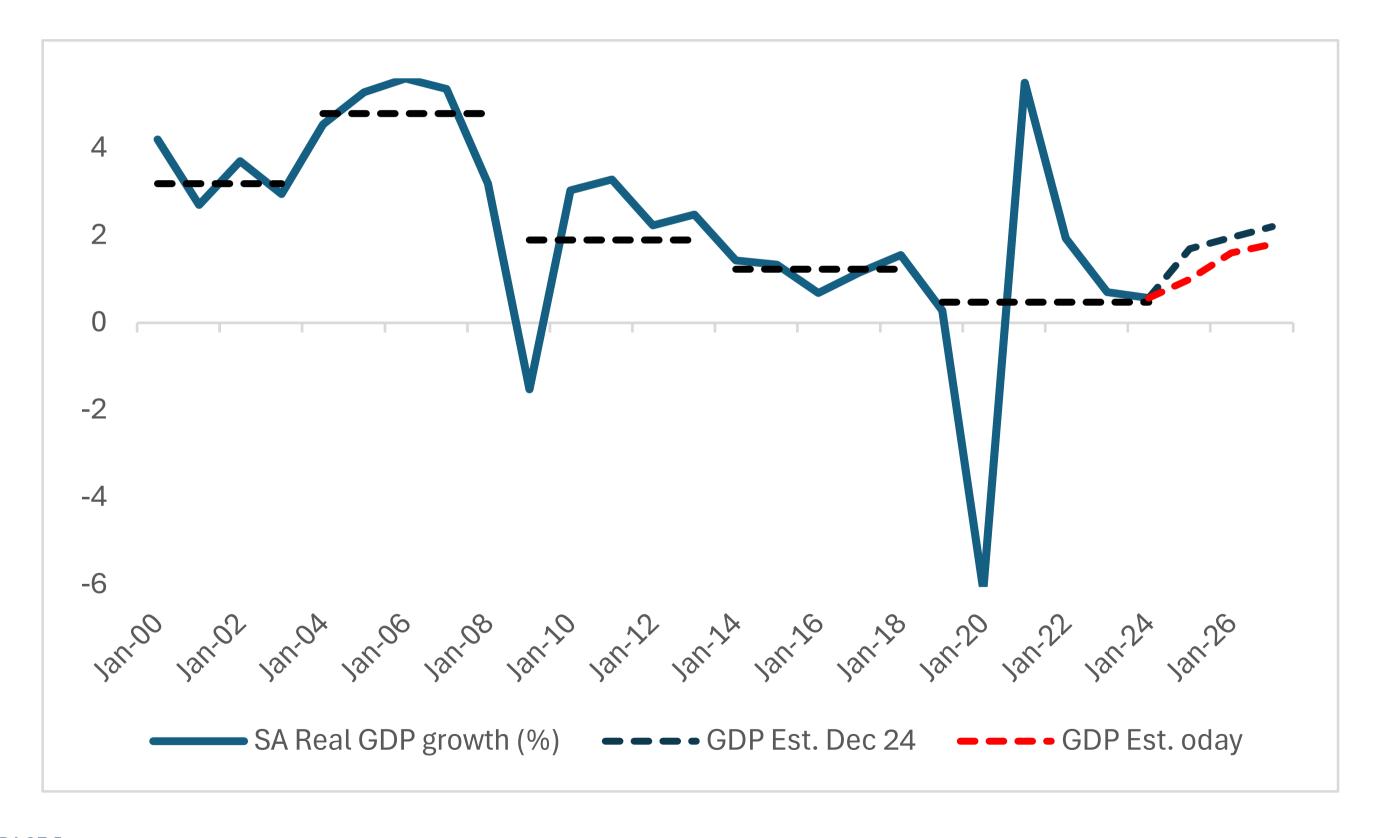
After having rallied strongly post the formation of the GNU



YTD the average "SA Inc" share has declined 4%



## "Deflating" Economic Growth Expectations

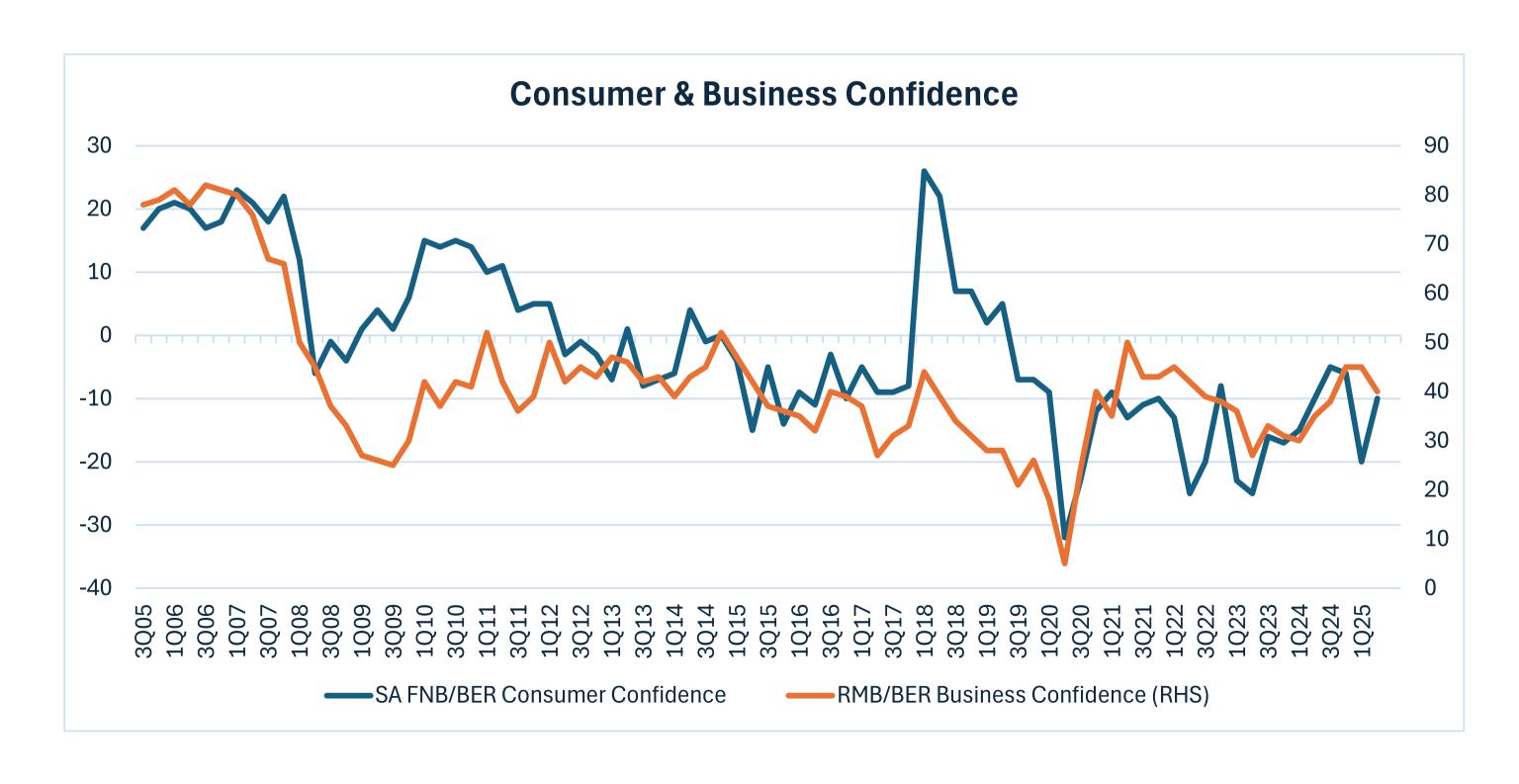




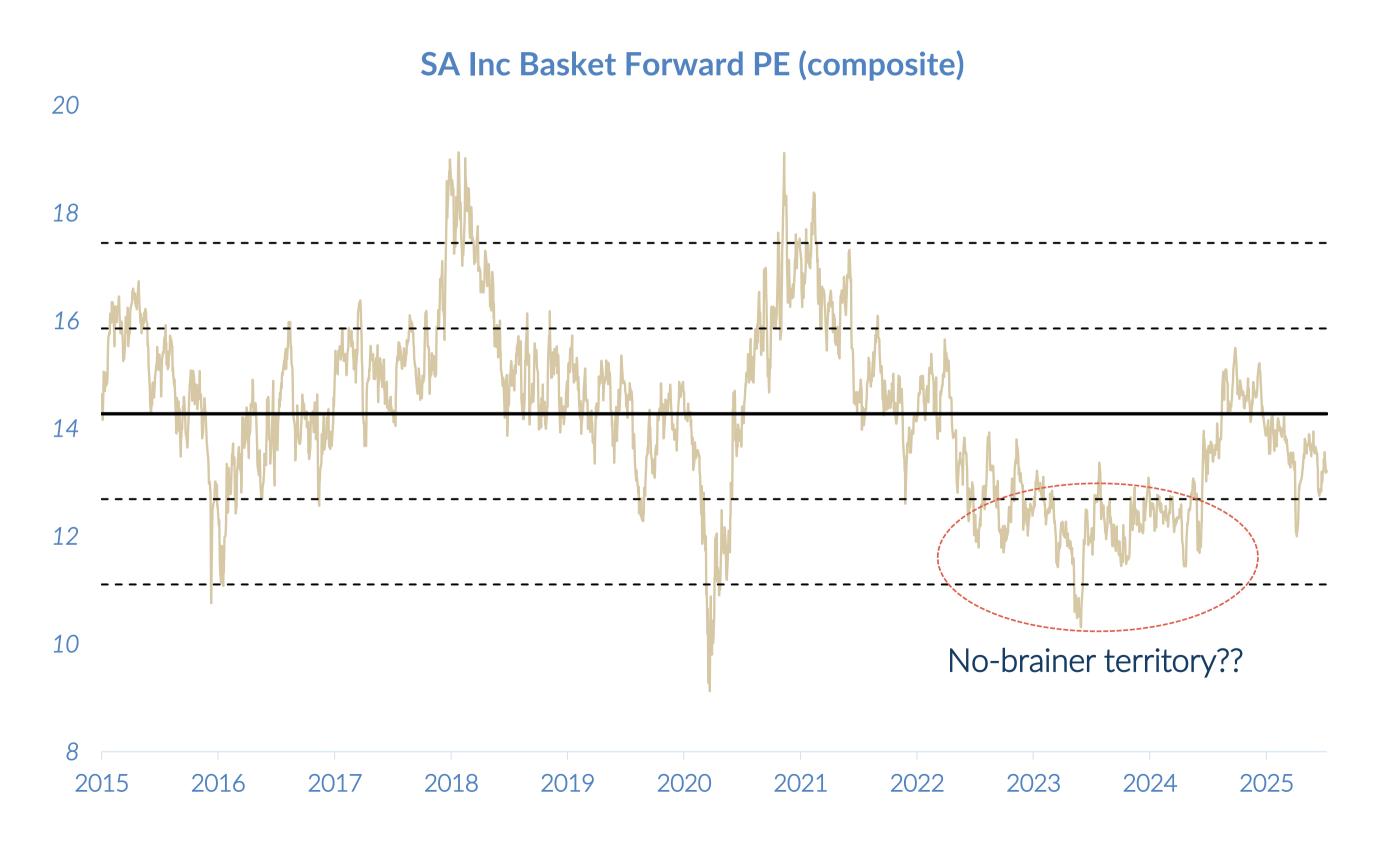


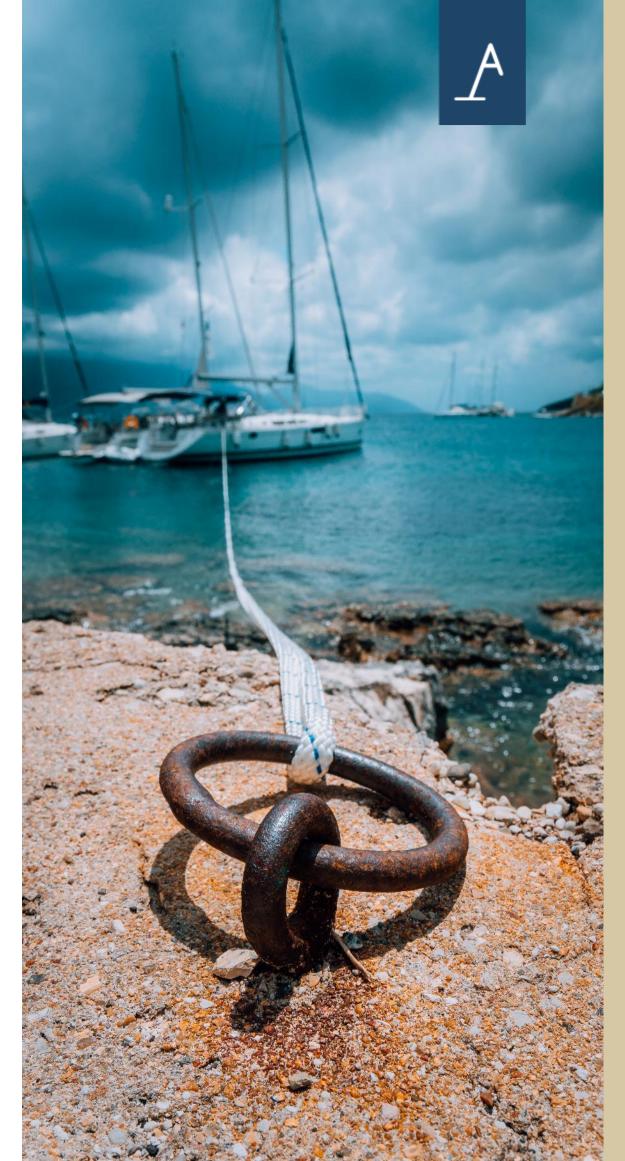


## **Confidence Remains Stubbornly Subdued**



## SA Inc. Valuations No Longer In "No-Brainer" Territory

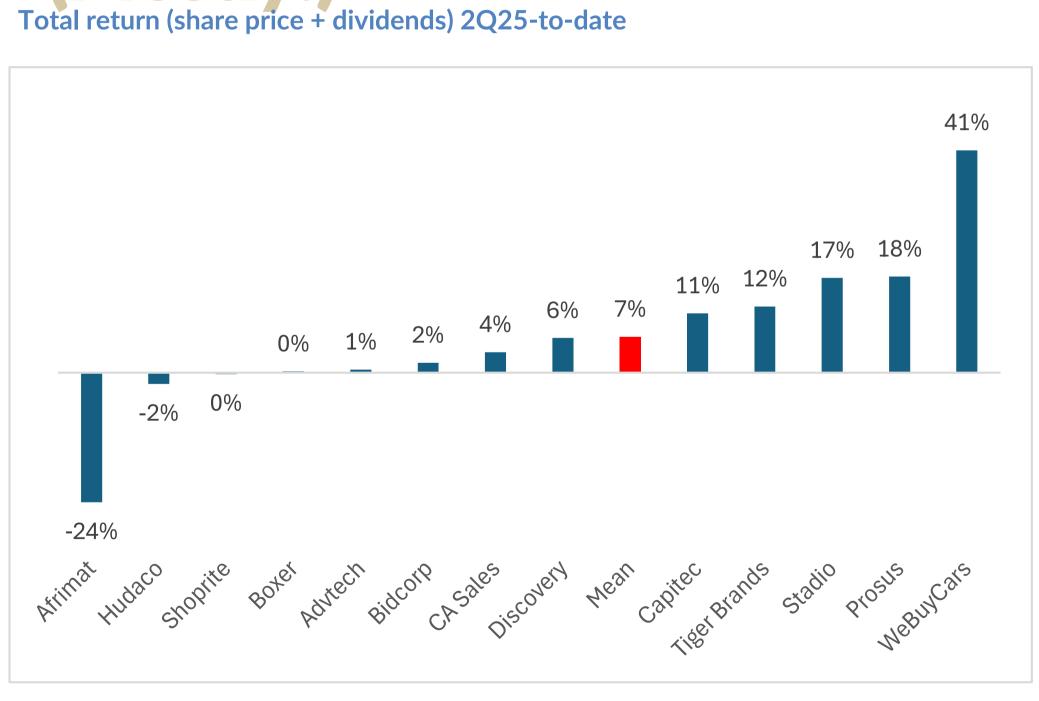


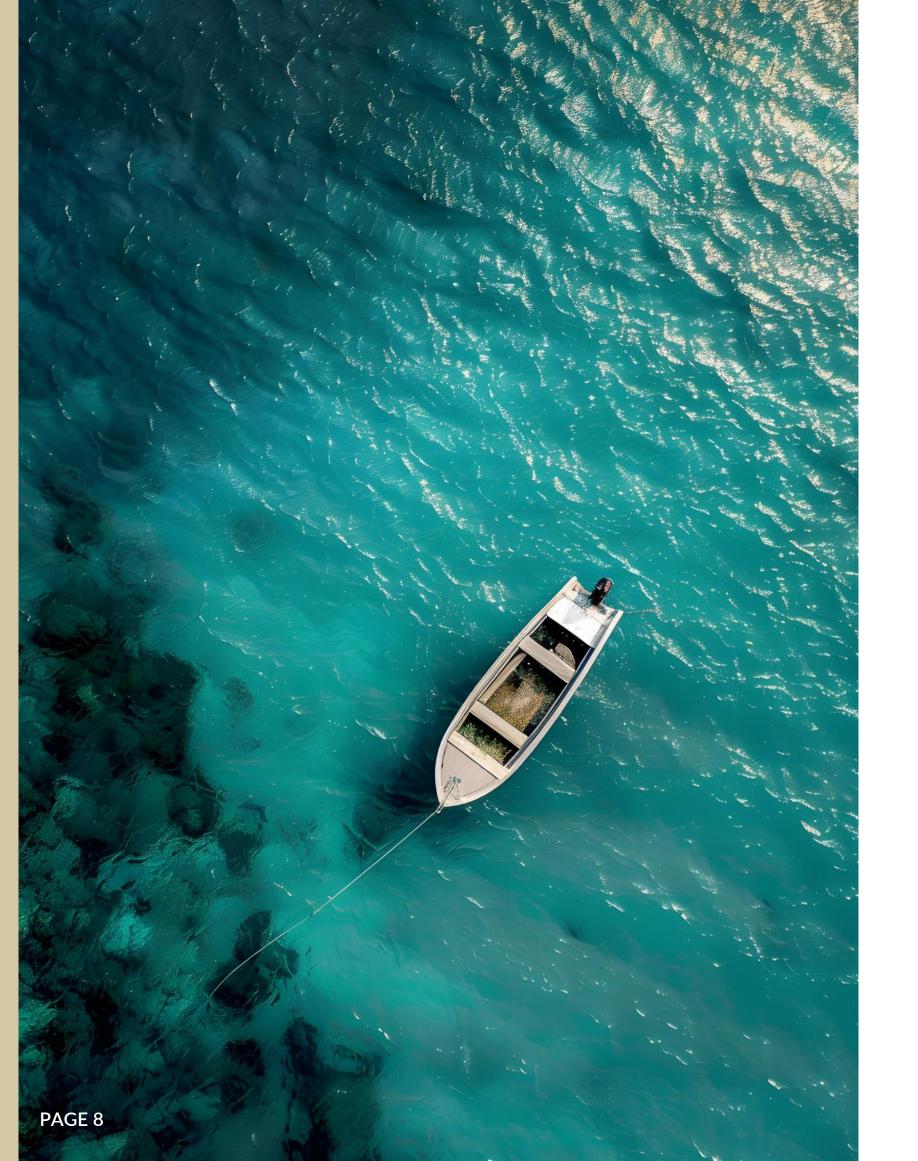




# Our Suggested Idiosyncratic Growth Ideas Have Performed OK

(Mostly!)







### We Are Managing to Find Operational Momentum Despite Lack of Economic Growth

#### DOUBLE DIGIT OPERATING PROFIT GROWTH













SELF HELP VS STRUCTURAL

**QUALITY MANAGEMENT** 

#### **Get In Touch**



#### Let's start a conversation

Whether you're looking for advice, solutions, or support, we're here to help.

Reach out and one of our experienced team members will connect with you shortly.



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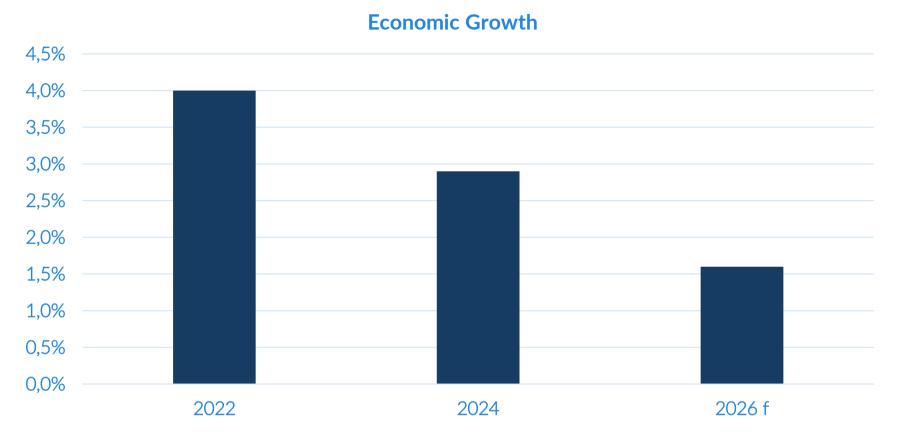
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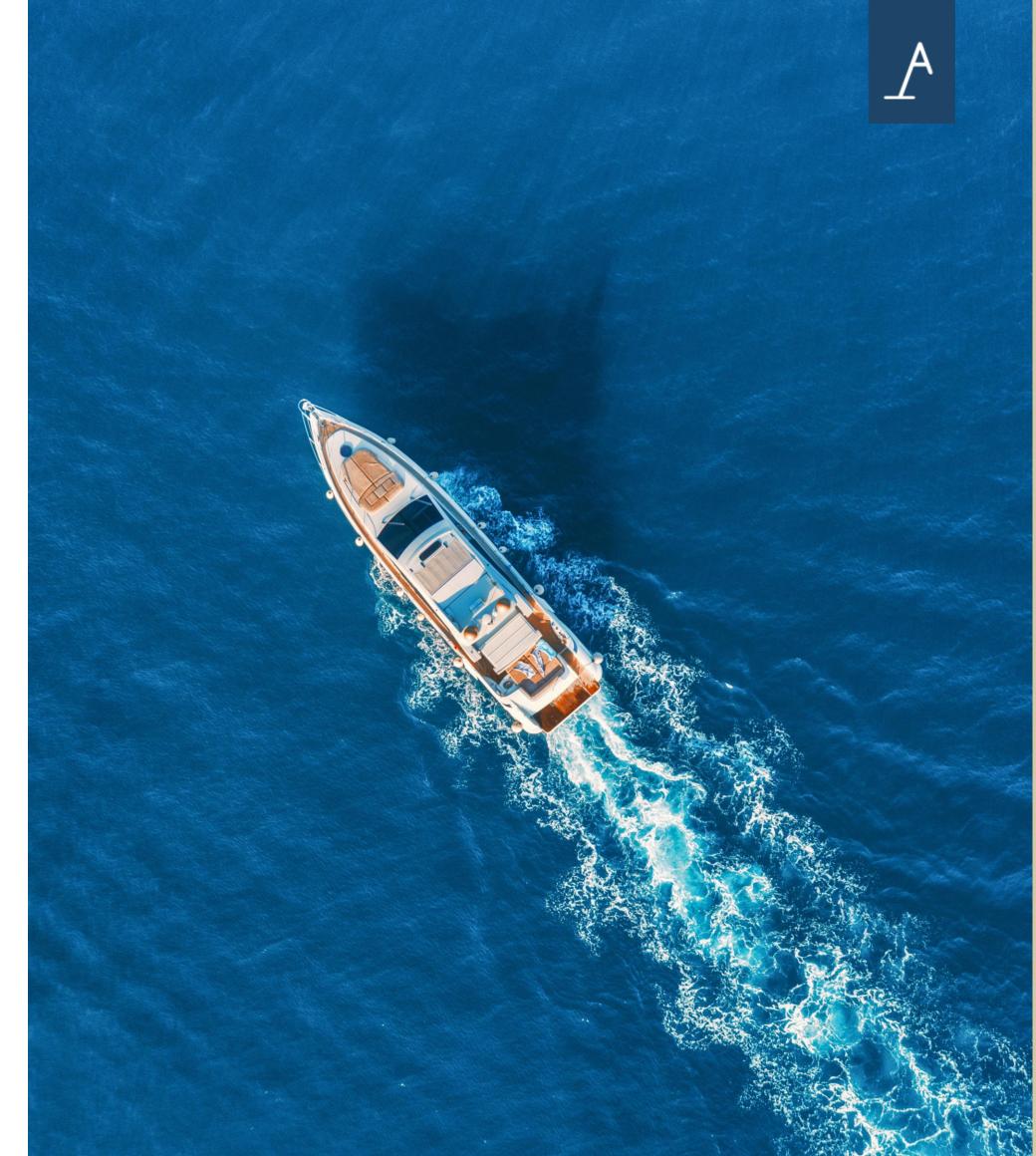


#### **Economic Growth**



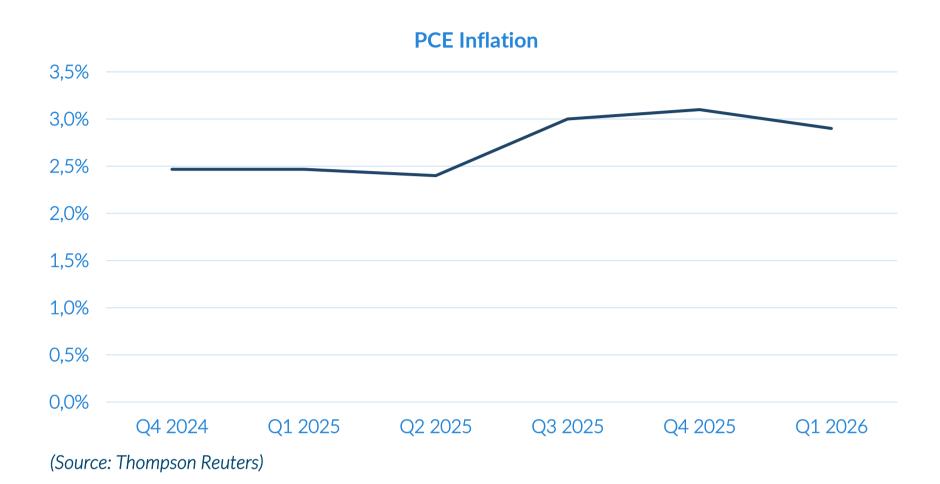
(Source: Trading Economics, US Federal Reserve)

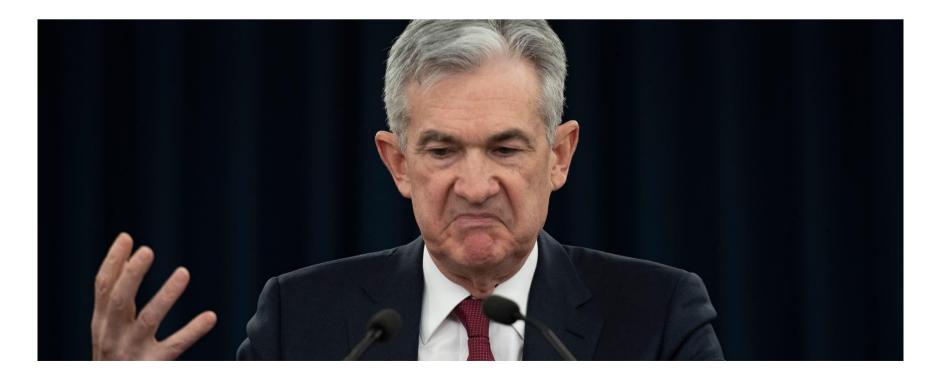


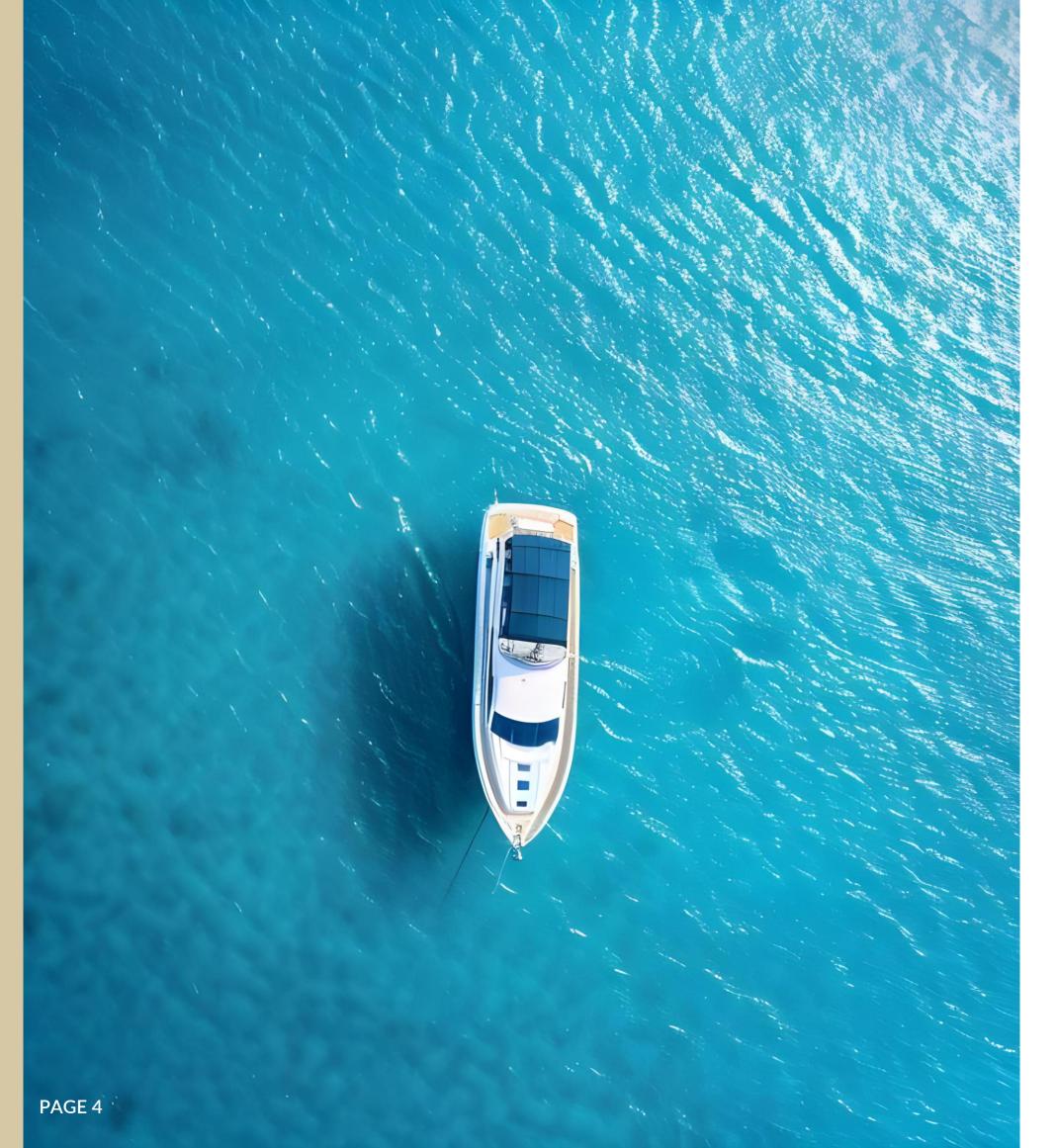




#### **PCE Inflation**







# TRUMP RENEWS THREAT TO FIRE FED CHAIR JEROME POWELL



#### Where the Money Will Be Made

**Domestic Equity** 

**Domestic Fixed Income** 

**Global Equity** 

#### **Global Fixed Income**

- Cash and shorter dated bonds are attractive.
- We think two rate cuts in 2025.
- Term yield of 3 to 5 years avoids fiscal pressures.
- Anchor Global High Yield is showing a yield of 5.5% with bonds maturing in 2026-2029.









#### Where the Money Will Be Made

# PAGE S

#### **Domestic Equity**

#### **Domestic Fixed Income**

- We think two further rate cuts in 2025.
- Bonds outlook depends on inflation mandate decisions.
- Gradual Domestic Improvement, next we need ports and rails.
- Flexible Income is yielding 8.70% with low risk.

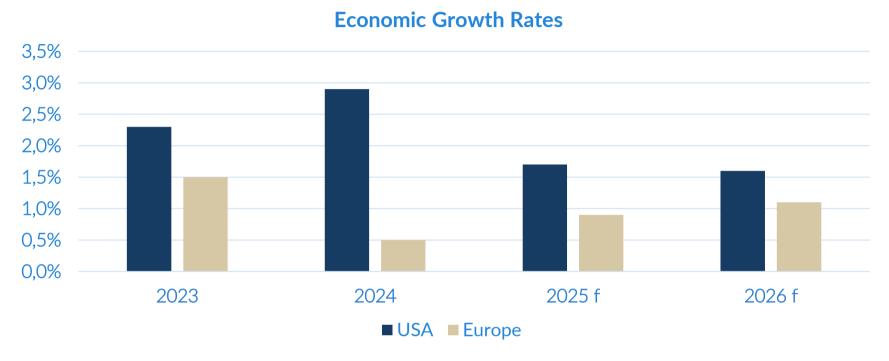
#### **Global Equity**

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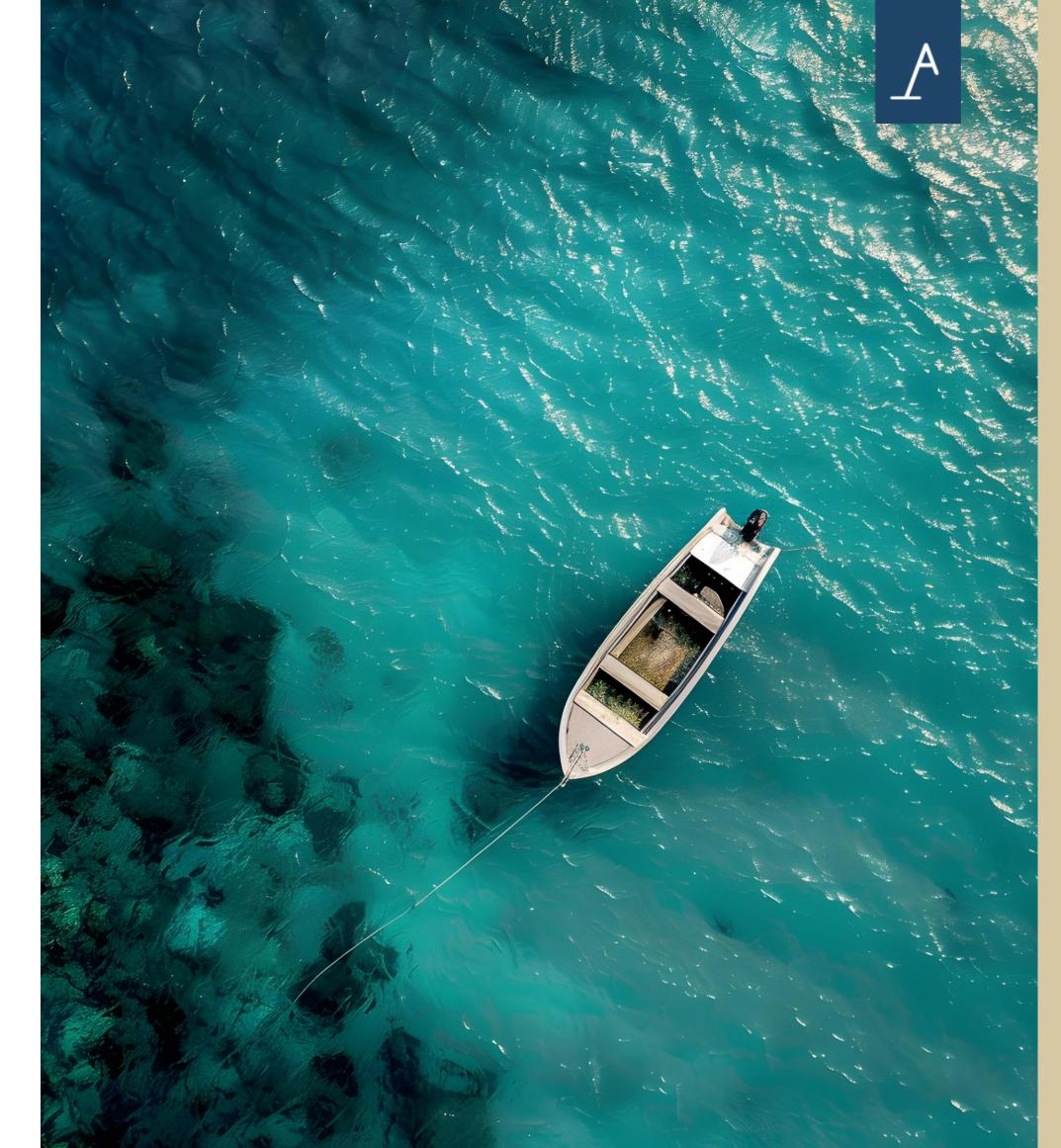


# Investors Pay a Premium for Growth



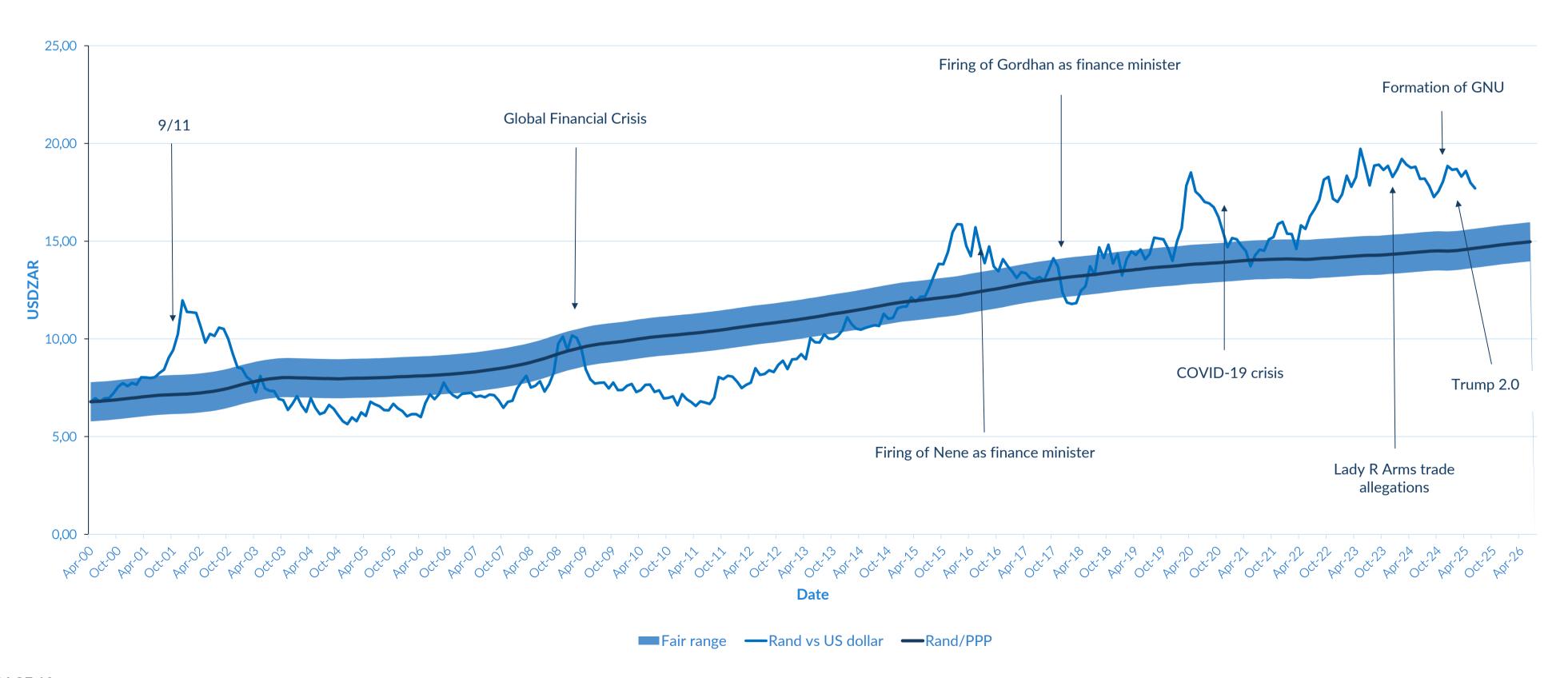
(Source: Trading Economics, US Federal Reserve, ECB)





#### The Rand

#### **ACTUAL ZAR/USD VS ZAR PPP MODEL**



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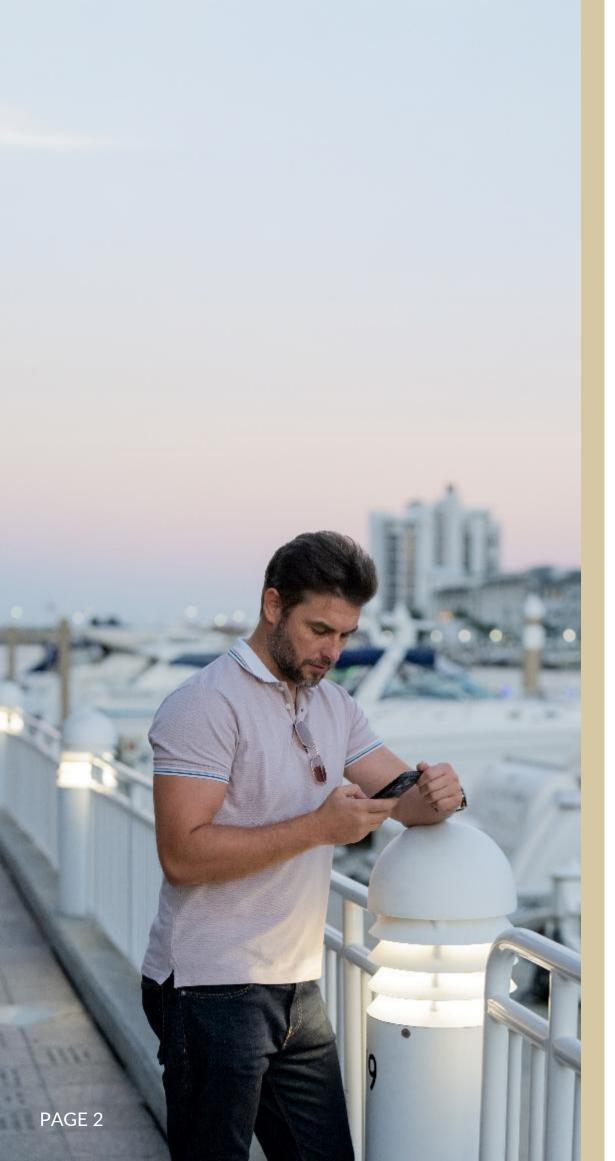
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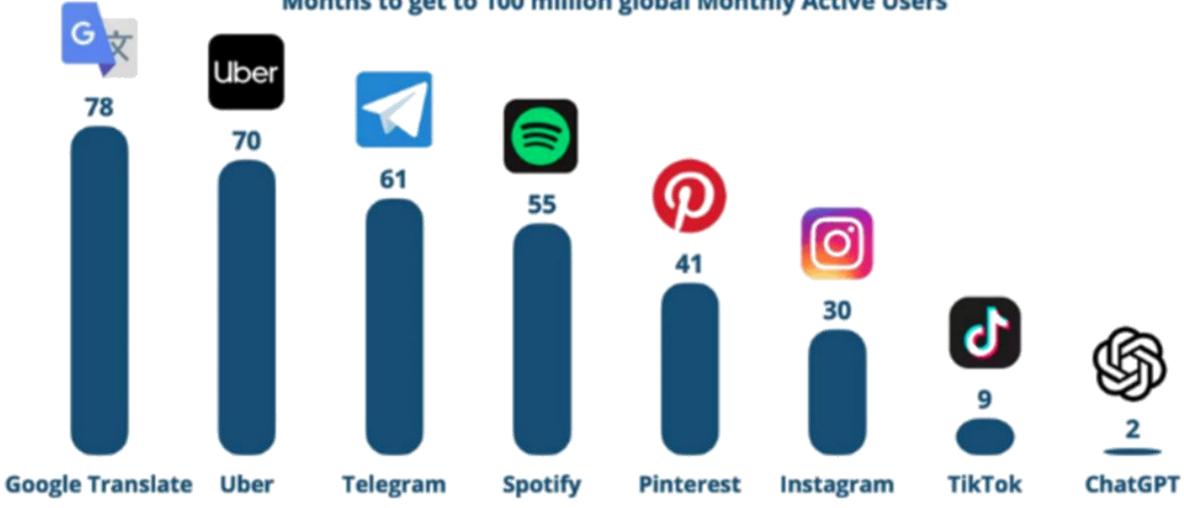




#### The ChatGPT Moment...

#### **Time to Reach 100M Users**

Months to get to 100 million global Monthly Active Users



#### A Long Time Coming...

"I think we'll probably be ready by the end of next year."

- Elon Musk; 2019

"I think we could see the robo-taxi fleet in operation with the network fleet next year."

- Elon Musk; 2020

"I would be shocked if we do not achieve Full Self-Driving safer than humans this year."

- Elon Musk; 2022

"I hesitate to say this, but I think we'll do it [full autonomy] this year."

- Elon Musk; 2023







250,000 driverless rides per week as of May 2025.



Launched its robo-taxi program in Texas.
Currently invite-only.



Uber

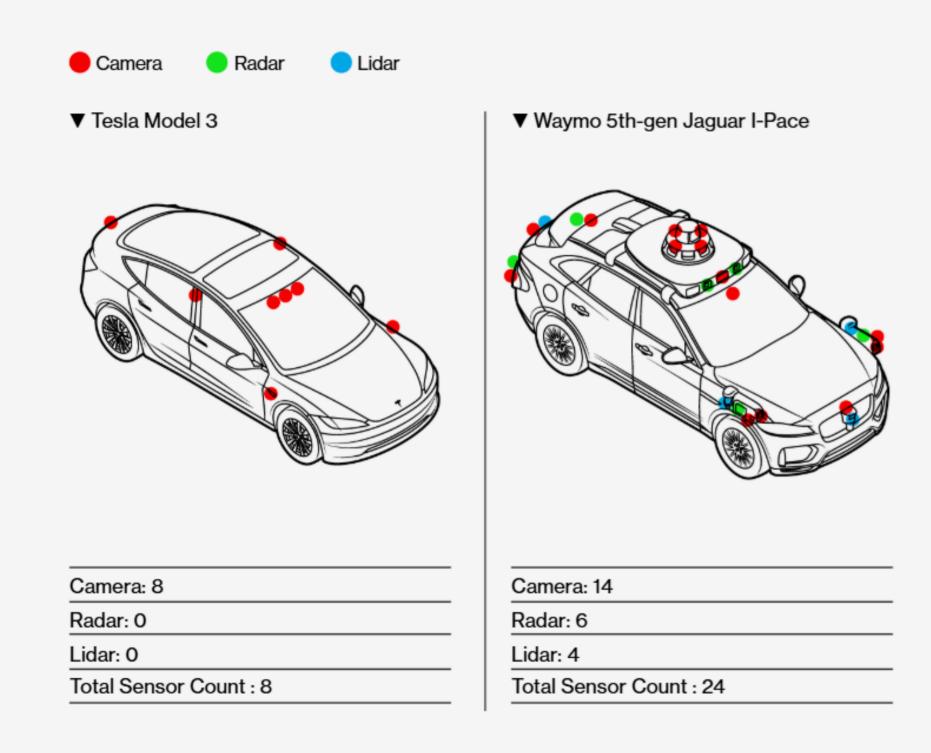
Provided 1.4m rides in Q1. Went 100% driverless in February 2025.

Expanding or announced partnerships with Waymo, Baidu, Lucid, Nuro, etc.



#### Teslas Use Fewer Sensors to See Their Surroundings

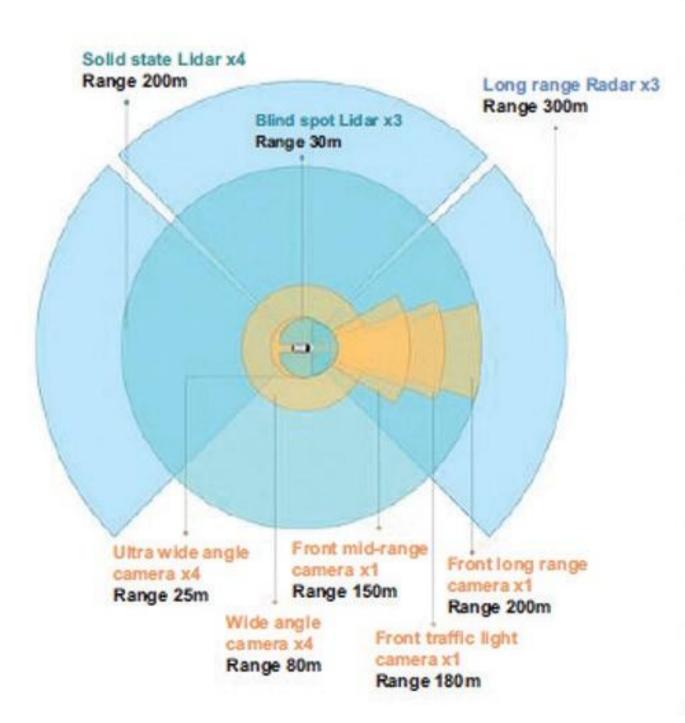
Waymo relies on radar and lidar in addition to cameras

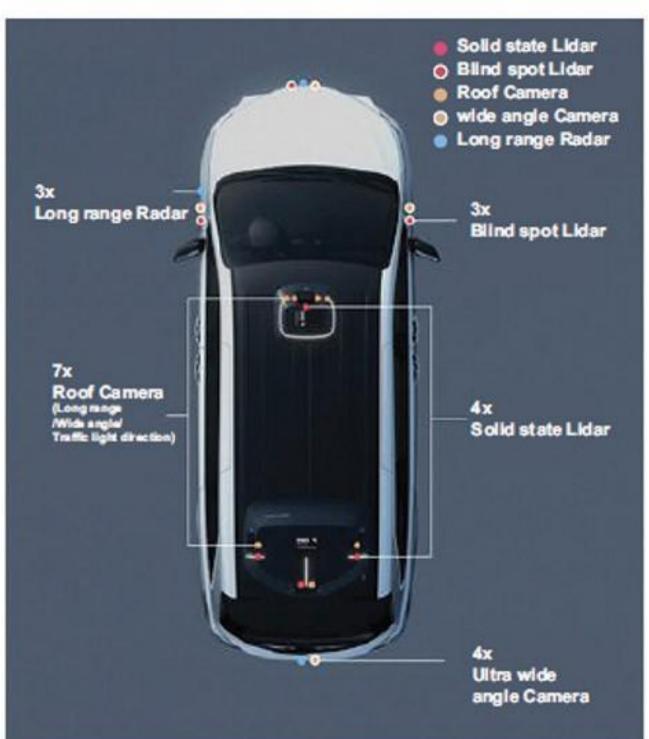


Note: In-car camera and ultrasonic sensors not included.

Source: Illustration by Chris Philpot; BloombergNEF

#### Different Approaches



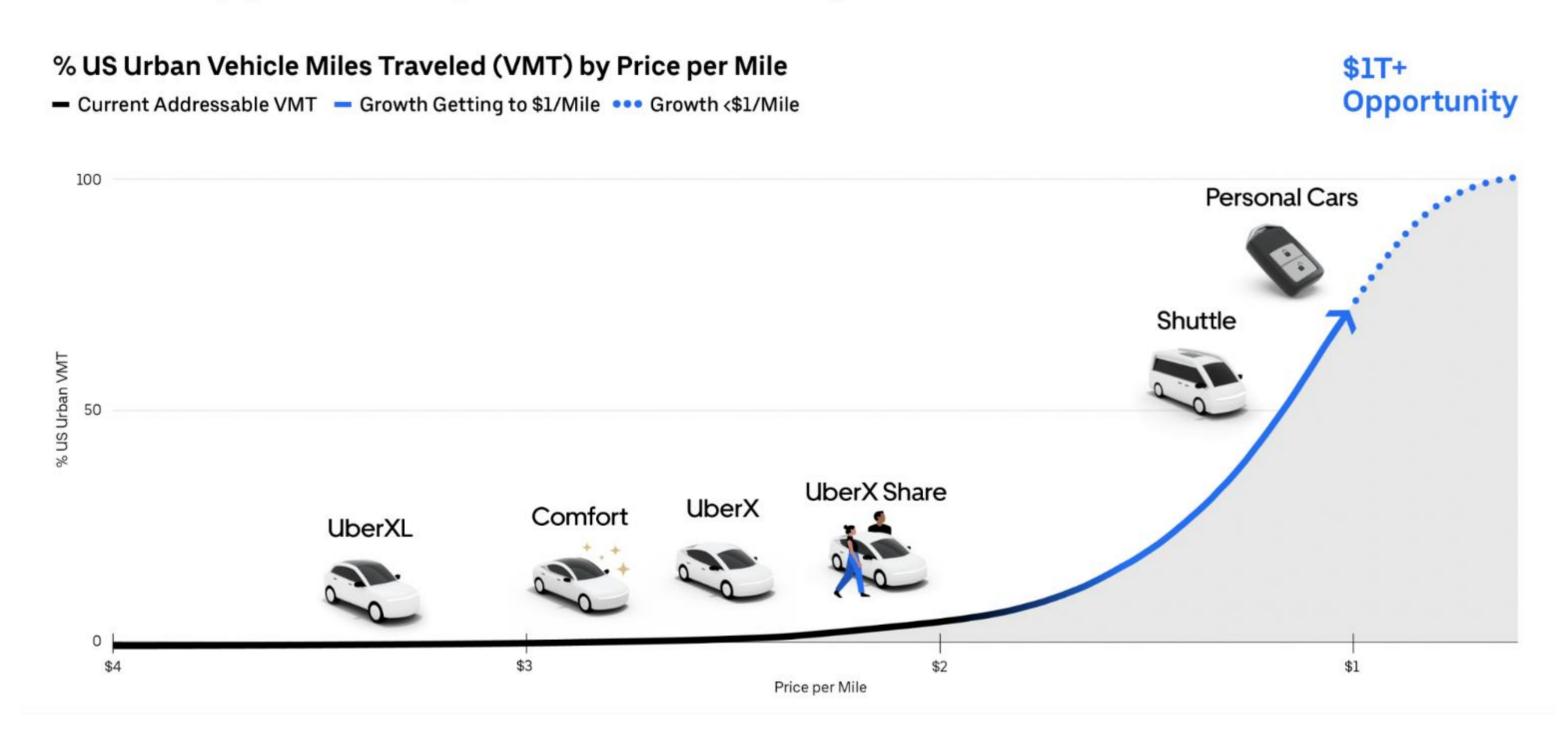




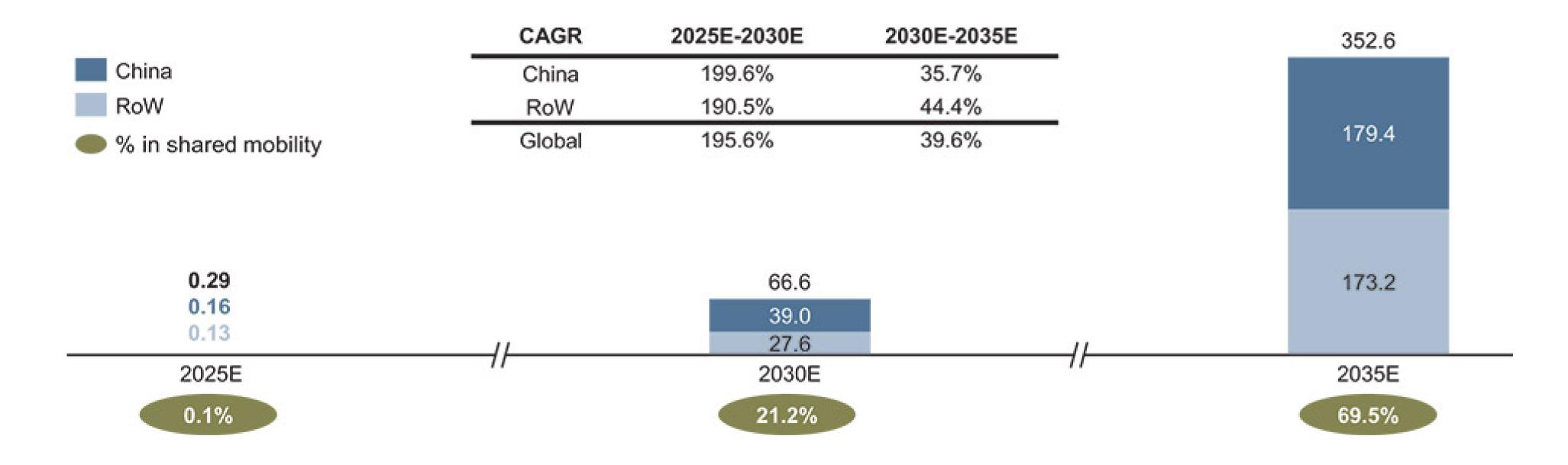


#### The Birth of a Market

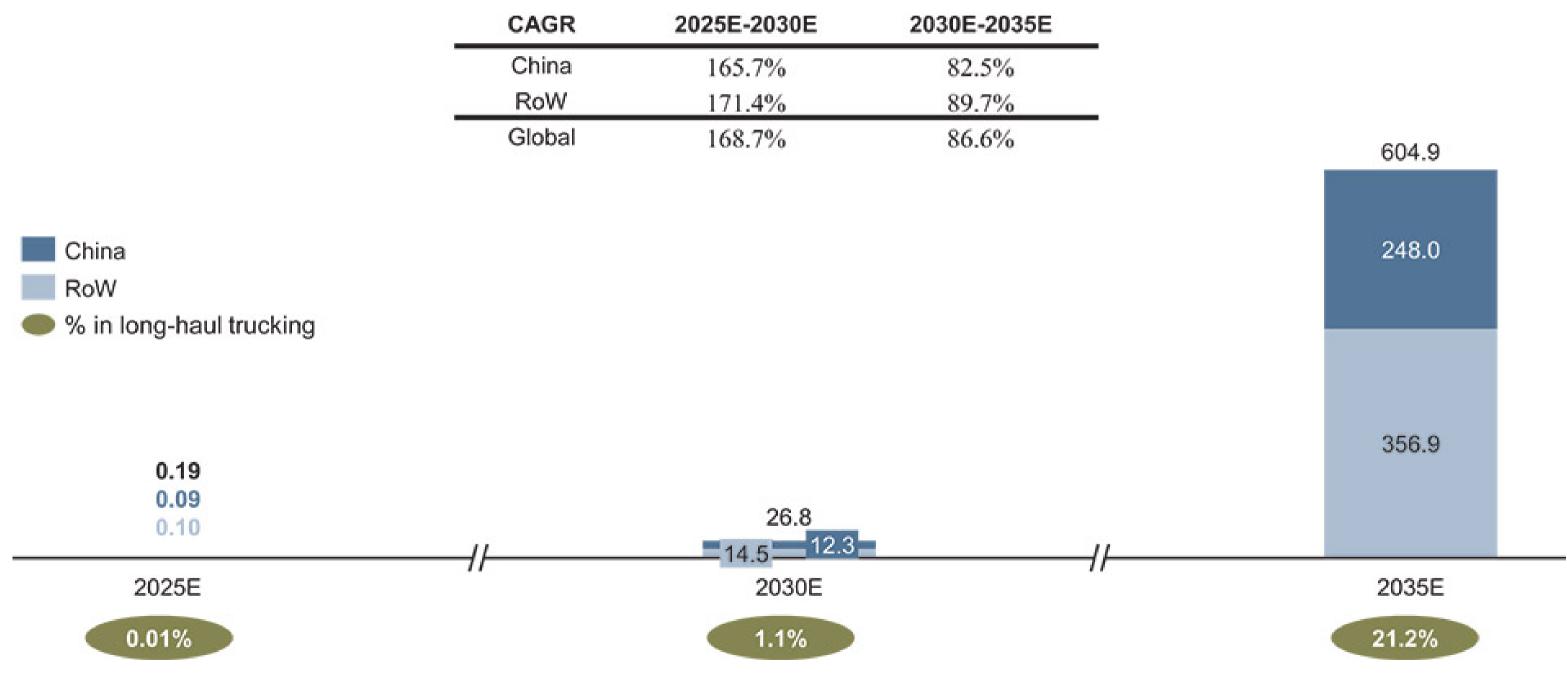
#### \$1T+ opportunity that autonomy can unlock in the US alone





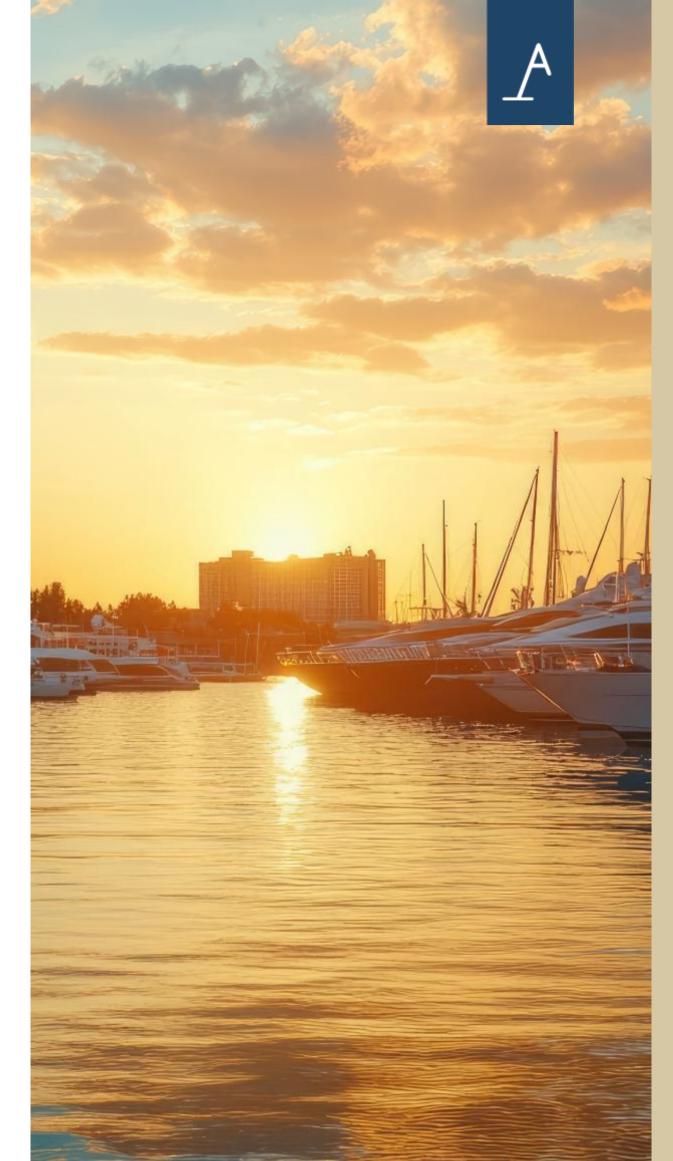


#### The Long-Haul Trucking Market - \$605bn



#### How long will this take?

#### GLOBAL NEW VEHICLE MARKET (UNITS IN M) \*passenger vehicles L4/L5 Urban/Full Autonomy L3/L4 Highway Autonomy □ L0/L1/L2 14 The technology is nearly 53 ready for prime time. The global roll-out will take years. 2020E 2030E



# How do we Invest in this Theme today?







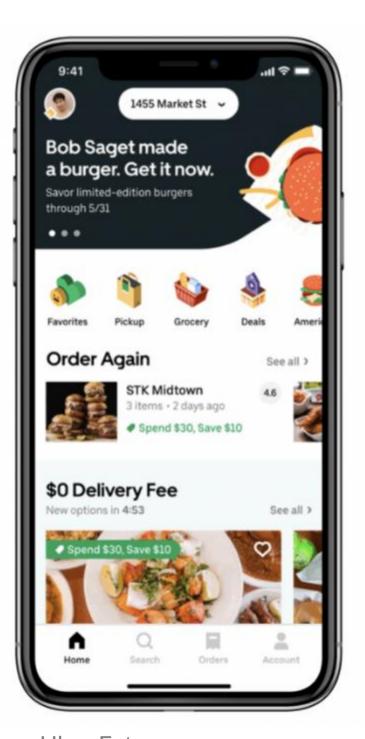
#### **Ubers Platform Strategy**

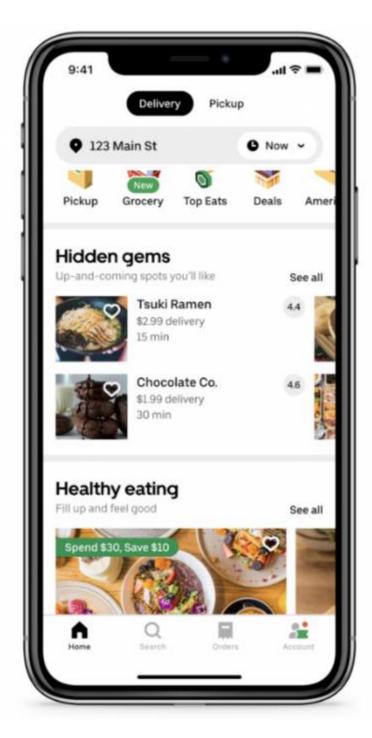




# PAGE 15 | Source: Googl

#### Analogy: Uber Eats vs McDonald's





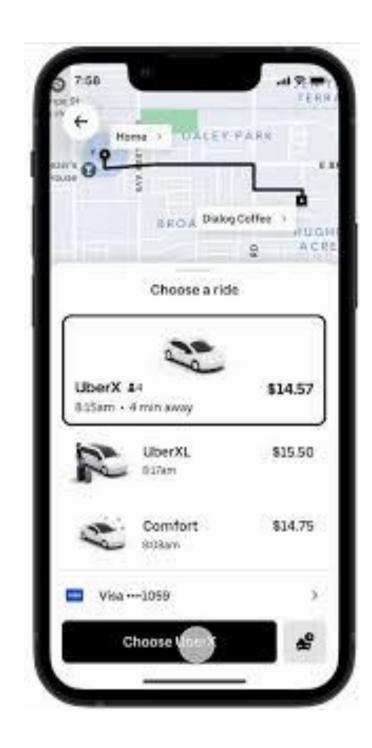


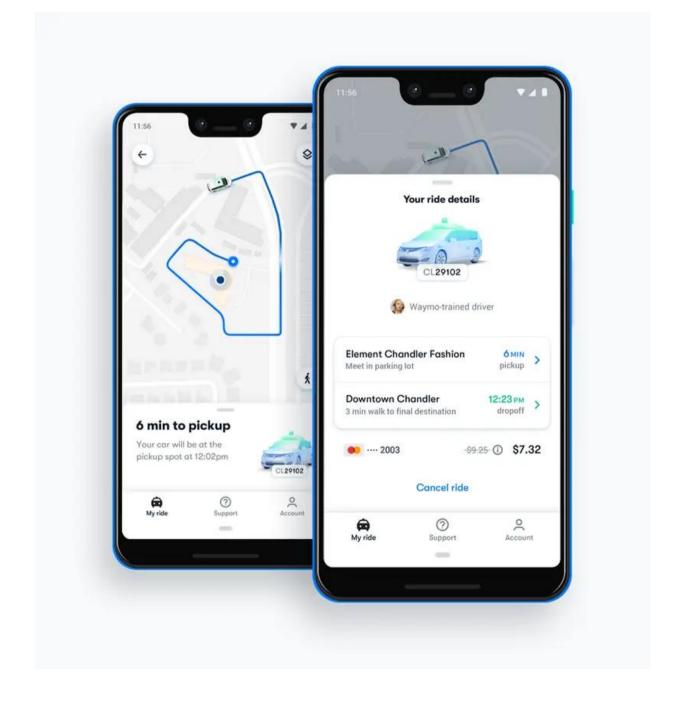
**Uber Eats** 

McDonald's

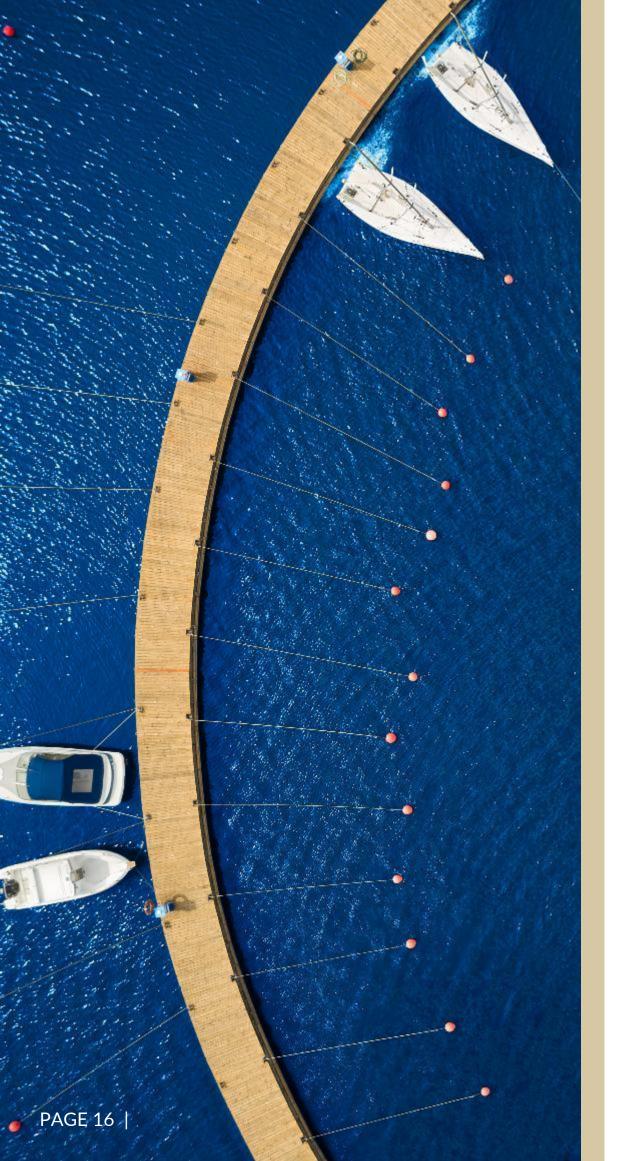








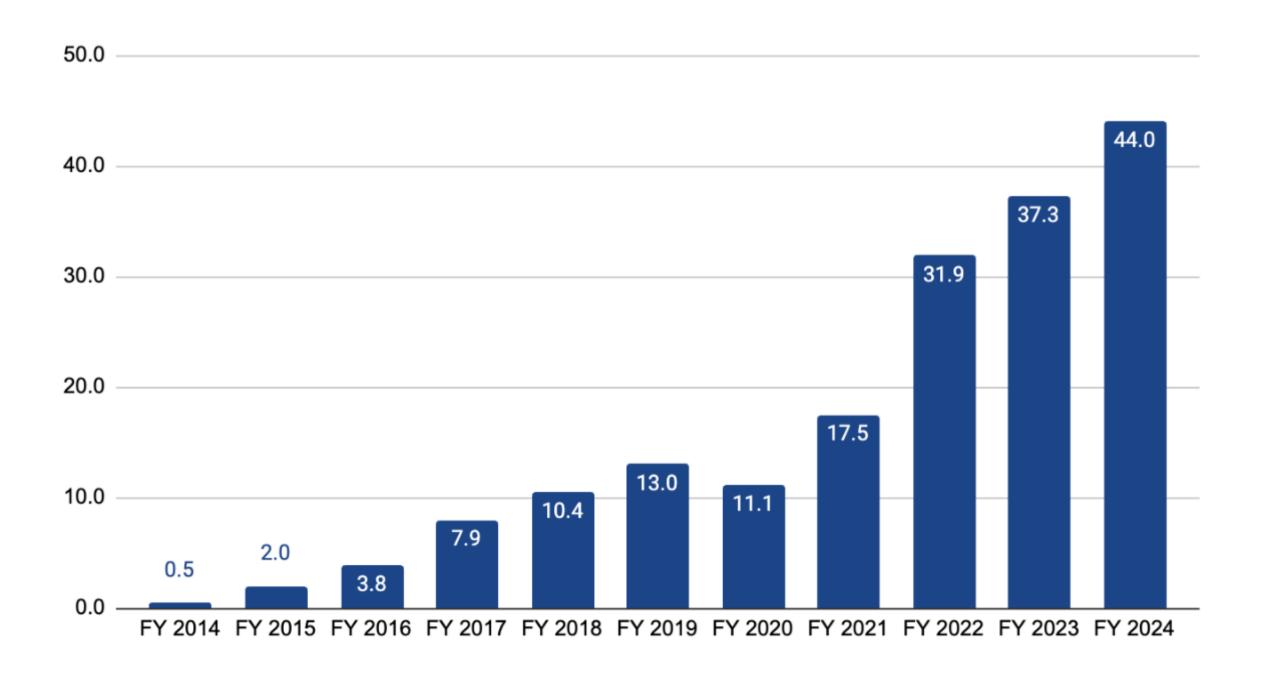








# Uber's Growing Revenue at 29% p.a. over the last Five Years.



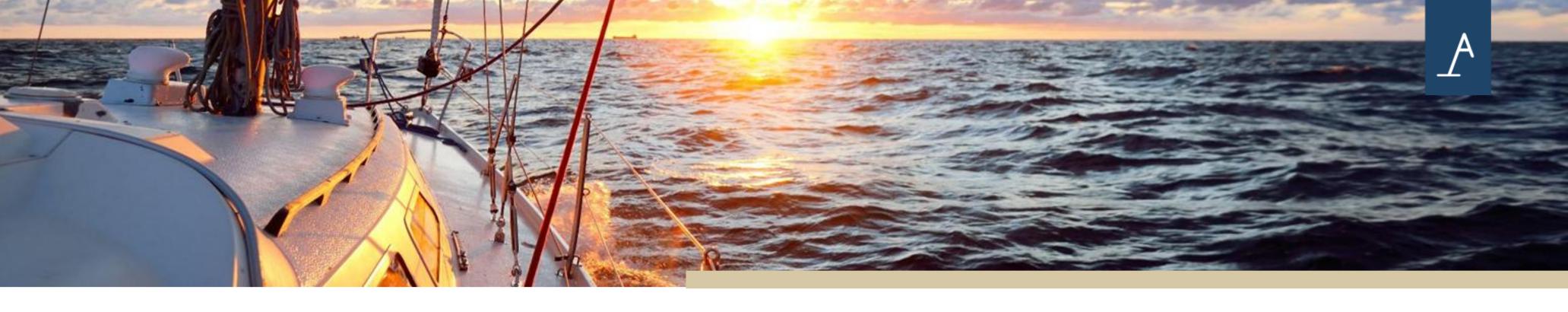


### **Uber February 2024 Investors Day Guidance**

### Driving sustainable earnings growth at scale

|   | 3-Year Outlook         |  |
|---|------------------------|--|
| Gross Bookings Growth<br>(Constant currency <sup>1</sup> )                      | Mid to high teens CAGR | Primarily driven by MAPCs and Trips per<br>MAPC growth                                       |
| Adjusted EBITDA <sup>2</sup> Growth   | High 30s% to 40% CAGR  | Healthy profitability expansion, while opportunistically reinvesting into longer-term growth |
| Free Cash Flow <sup>2</sup> as % of Adjusted EBITDA <sup>2</sup> (Annual basis) | 90%+                   | Significant and improving Free Cash Flow conversion  |

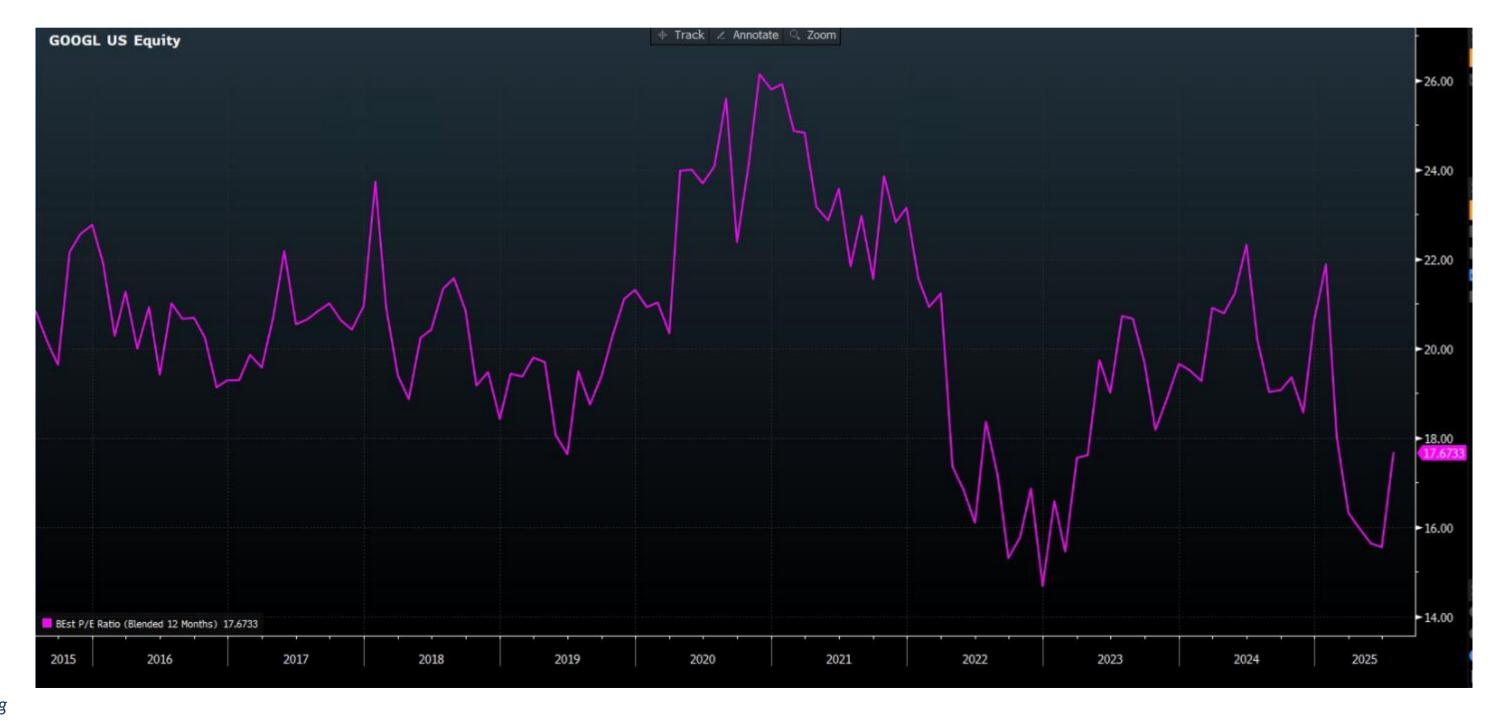




# Alphabet











#### Google says it will appeal online search antitrust decision

Alphabet's Google on Saturday said it will appeal an antitrust decision under which a federal judge proposed less aggressive ways to restore...

1 month ago



#### ◆ CNBC

### Alphabet shares sink 7% after Apple's Cue says Al will replace search engines

Alphabet and Apple shares sank after Eddy Cue, Apple's services chief, said he believes that AI search engines will eventually replace...

07 May 2025





#### Apple Looks To Add Al Search To Safari – Report

In the midst of the fallout of Alphabet's ongoing antitrust court case, Apple is reportedly already exploring alternative search options.

07 May 2025



#### B Bloomberg

### What US and EU Crackdowns on Big Tech Mean for Apple, Google, X

For years, the world's biggest technology companies were largely able to resist government oversight. That's changing fast.

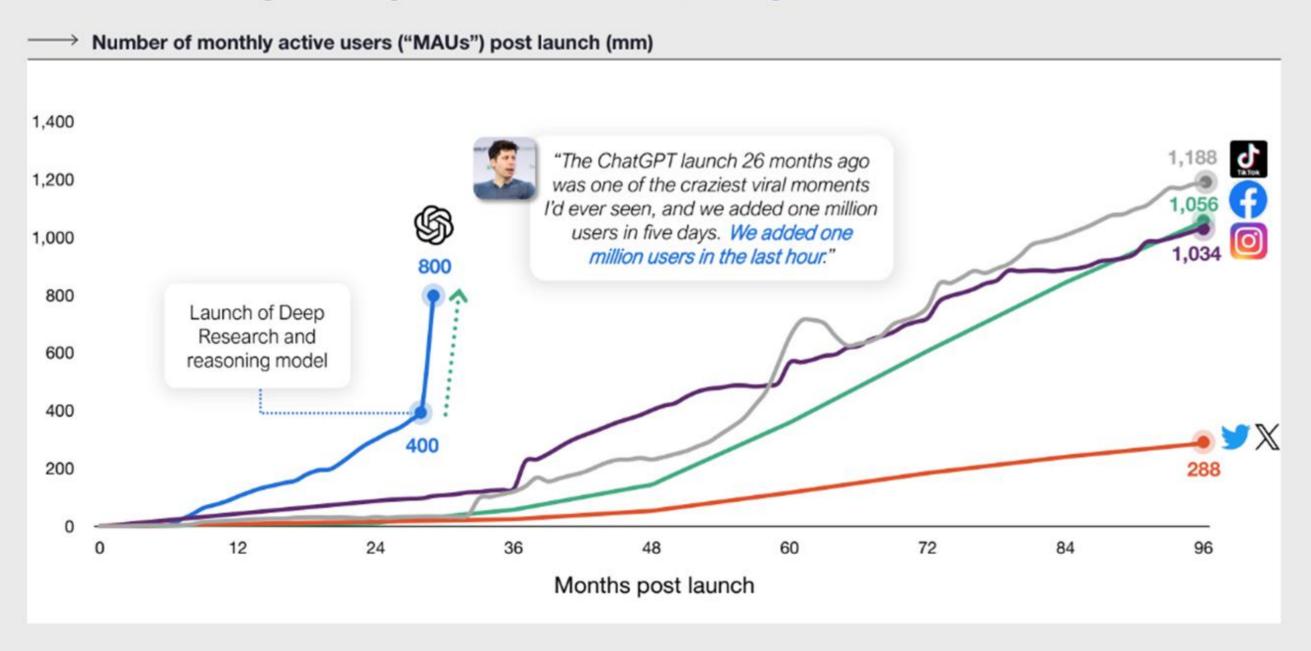
06 May 2025





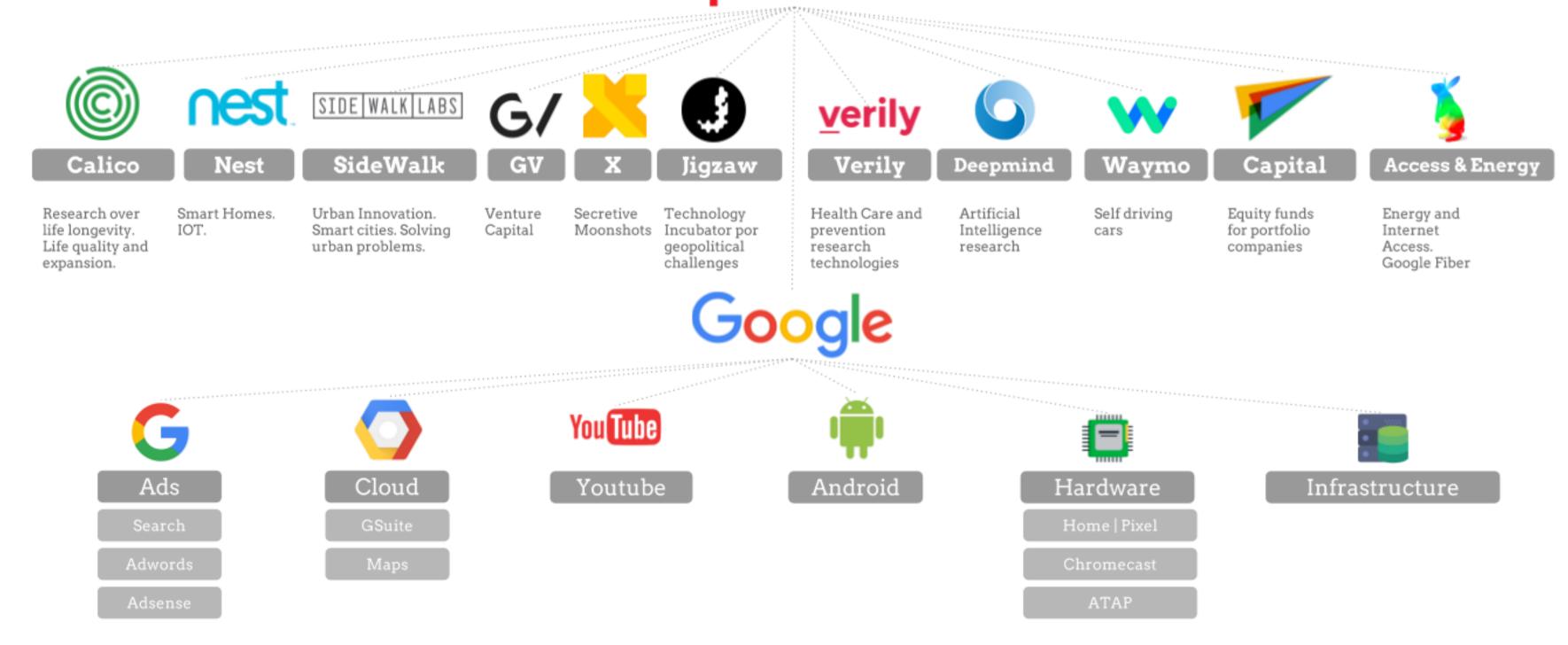
## Alphabet Competition Concerns

### ChatGPT is growing faster than anything we have seen before



### The Moats Defending the Castle

### Alphabet





### Companies no longer developing self-driving tech







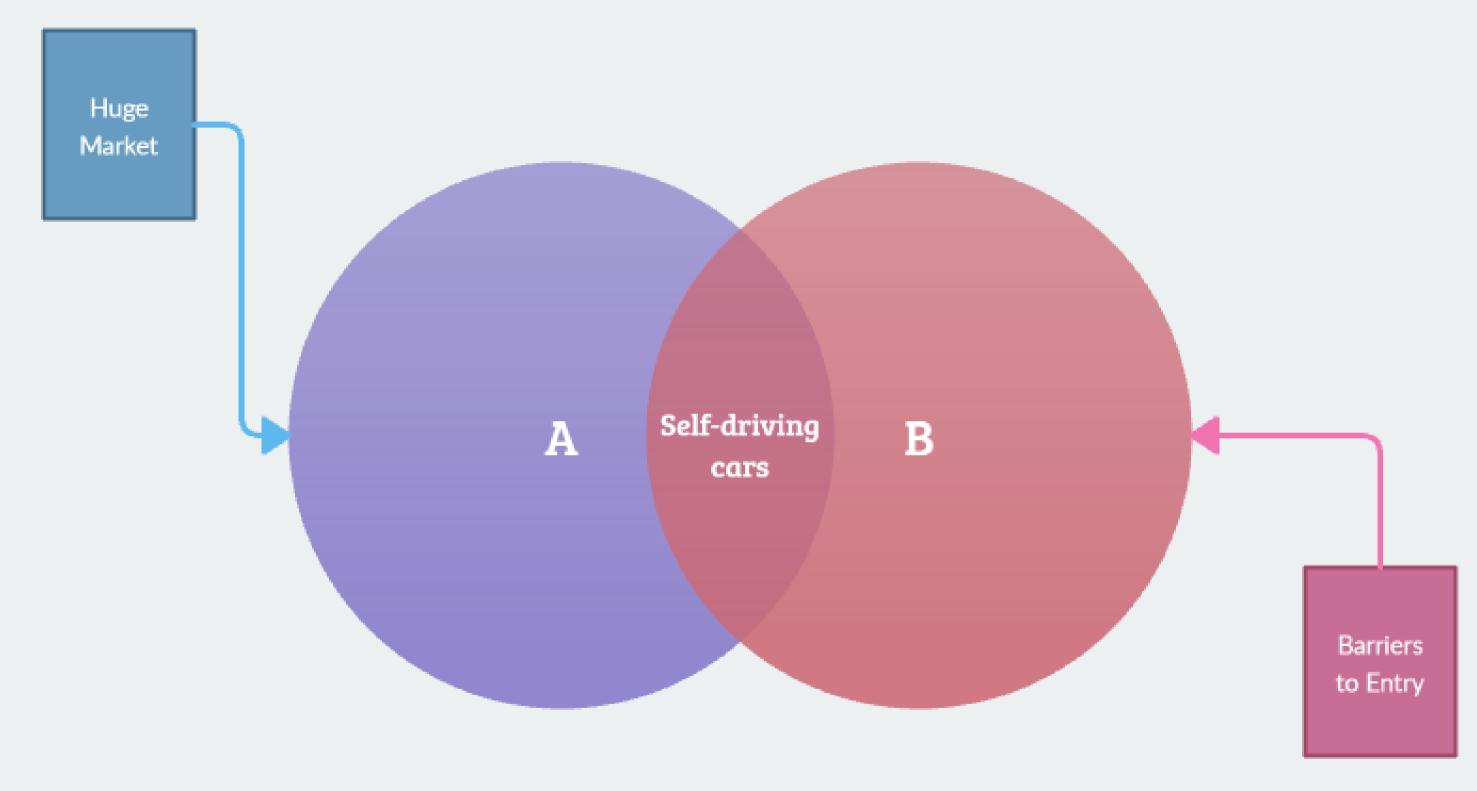












### **Autonomous Vehicles**

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### **David Gibb**

### Anchor BCI Worldwide Flexible Fund

#### Strategy

Globally diversified multi-asset fund combining global equity with flexible asset allocation.

#### **Objective**

Focuses on high-quality businesses trading below intrinsic value.

### **Track Record**

- Inception: May 2013Annualised Return: 12.6% (ZAR)
- Recent Performance:
  - +14.8% annualised for 5 years.
  - +32.8% in 2024.

#### Recognition

Ranked in the top 10 of 1850 funds in 2024.

Note: Past performance is not necessarily an indication of future performance. Consult the Minimum Disclosure Document for full disclosure on fees, performance, etc. This is available at www.anchorcapital.co.za



### **Liam Hechter**

### Anchor Stable FR Retail Hedge Fund

#### **Strategy**

SA-based long/short equity hedge fund with a strong capital preservation focus.

### **Objective**

Steady, low-volatility returns with performance targeting above cash...

#### **Track Record**

- Inception: July 2003Annualised Return: 12.3% (ZAR)
- Recent Performance:
  - +13.2% annualised for 5 years.

#### Recognition

One of SA's longest-running and most consistent hedge fund strategies.

Best Long Short Equity Retail Hedge Fund – Edify 2024 Retail Hedge Fund Awards.

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